

The Mobile Internet

If it's not wireless, it's got too many strings attached.

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Overview

- The Wireless Internet Market
- The Wireless Internet as it exists today
- WAP – Wireless Application Protocol
- Wireless Applications
- The Future of the Wireless Internet

The Wireless Internet Market

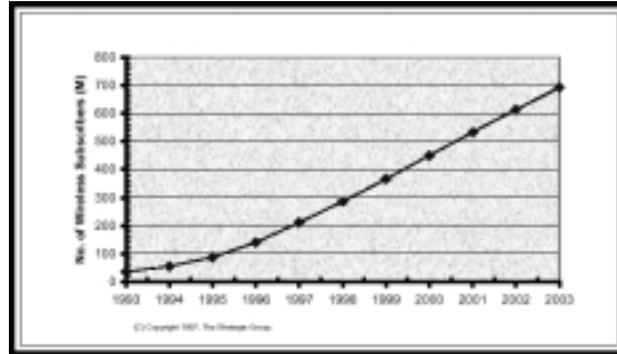
- Over 2 million subscribers using cellular or PCS devices to access Internet or e-mail
- US wireless data market will expand to 12.5M users by 2002. (Yankee Group)
- 529 million wireless subscribers by 2002 (Yankee Group)
- Yankee Group: 1 billion mobile phones by 2003, hundreds of millions data enabled.
- Nokia as of Mar 2000: 1 Billion mobile phones by 2002.

The Wireless Internet Market

- Every major handset manufacturer: all phones will include wireless data capability by 4Q 2000
- 525 million WAP handsets expected to ship in the US and Western Europe between 1999 and 2003 (Strategy Analytics)
- In 2005, Americans are expected to spend nearly \$60B for wireless services, \$8.4B of it on data. (Forrester)

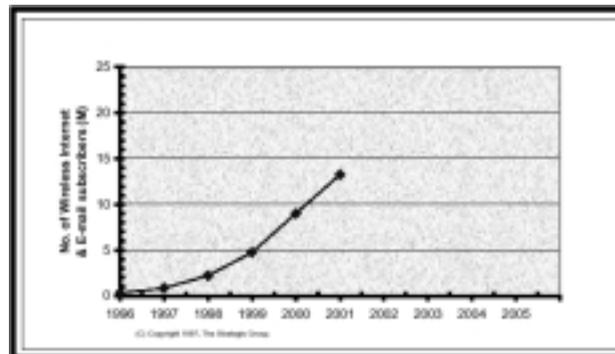
Market Statistics

Subscriber Adoption Rate

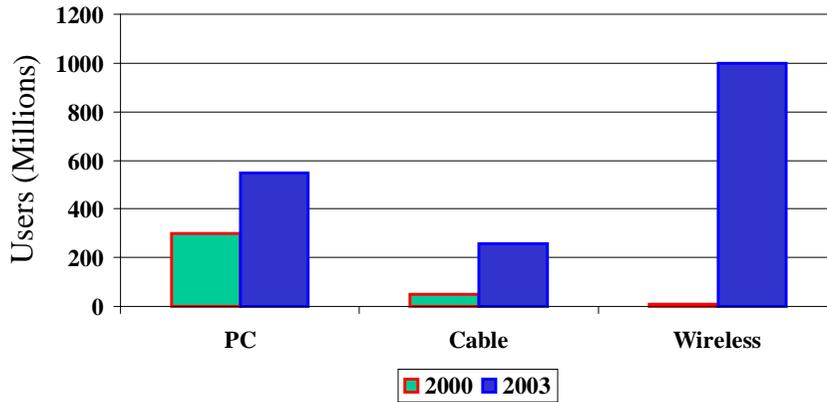


Market Statistics

Subscribers with Internet Access

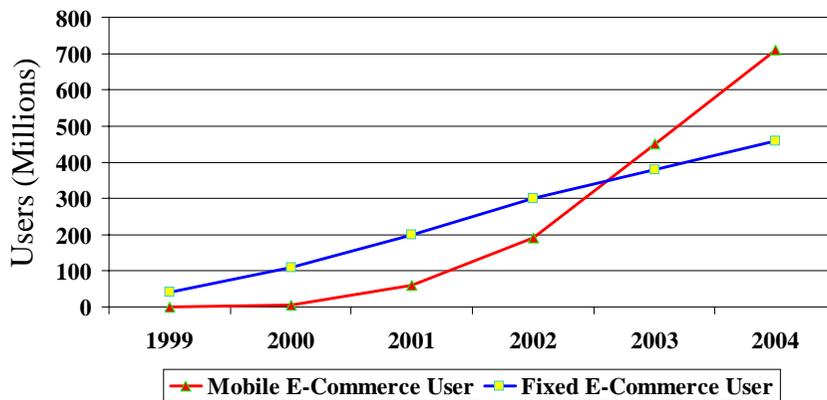


Internet Connections



Source: ARC Group

Worldwide E-Commerce Users Prediction



Source: ARC Group

More predictions from Industry Analysts

- By 2003, there will be more mobile internet connections than PC-based connections
- By 2004 15% of all network service spending of enterprises will be on wireless voice and data solutions
- Through 2004, enterprises that do not correctly identify mobile users' needs will decrease knowledge workers productivity by at least 20%
- By 2001, for mission-critical wireless uses, quality will overtake price as the key buying criteria

The Wireless Internet As It Exists Today

- Forms of Wireless Internet
 - Remote PC access
 - Wireless data access to the Internet via
 - Mobile phone data link
 - Wireless network connection
 - Pros
 - Full Internet functionality
 - Cons
 - Still requires a laptop PC (bulky)
 - Time-consuming
 - Unreliable connections
 - Difficult reconnection
 - Slow connection speeds
 - Costly connections

The Wireless Internet As It Exists Today

- PDAs (Personal Digital Assistants)
 - Pros
 - Larger display size
 - Web site access (browsing)
 - Web and WAP
 - Cons
 - Separate device for data access
 - Data only (no voice)
 - Slow connection speeds
 - Data speeds will not advance rapidly
 - Geographic restrictions

The Wireless Internet As It Exists Today

- Mobile Phones
 - Pros
 - One device
 - Easy connection
 - Roaming data services
 - Simplified service oriented sites
 - Faster speeds
 - Convergence with PDAs
 - Cons
 - Specialized WAP sites need to be constructed
 - No Web
 - Multiple standards (today)
 - Limited displays (size and color)
 - Limited keypad functionality

The Wireless Internet As It Exists Today

- Bandwidth
 - Increasing in stages
 - 14.4Kbs – current technology
 - Text with very limited monochrome graphics
 - 64Kbs – GPRS / EDGE
 - by 2002
 - Text with graphics
 - 384Kbs – 3G
 - By 2005
 - Text, graphics, and streaming video

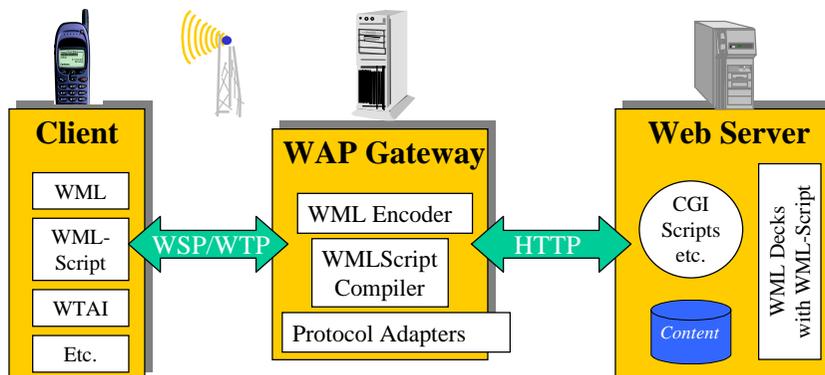
Technology Overview



How does the Wireless Internet Work?

- Microbrowser – Specialized browsers in the phone
 - Supports special markup language (WML / HDML)
 - Limited graphics capability
 - URL formatted requests
- Data communication over the cellular network
- WAP Gateway – special server that routes cellular data requests to the Internet
- Web Servers – receive URL requests and send wireless content back
- Security – a combination of wireless and SSL

WAP Architecture



Why not use the Web for the Wireless Internet?

- Device constraints
 - Small display
 - Limited / no graphics
 - No color
 - No mouse (to select hyperlinks)
 - Limited keypad
- Connection speed restrictions = 14.4Kbs
- Protocols too heavy
 - Comparing 3 requests and 3 responses
 - Web – HTTP / TCP / IP : 17 packets, 65% protocol overhead
 - Wireless – WSP / WTP / UDP : 7 packets, 14% overhead

Why not use the Web for the Wireless Internet?

- Average usage for data-driven content (in packets)
 - Standard Web Pages (with graphics) = ~180
 - Text-only Web Pages = ~40
 - WML = ~5



The WAP Forum



- The governing body responsible for defining and evolving the Wireless Application Protocol standards
- Formed by Phone.com, Nokia, Ericsson, and Motorola
- Membership includes over 400 companies
- Working with W3C to converge with the Web standards

Application Examples

- Consumer Apps
 - Weather
 - News headlines
 - Cinema listings
 - Restaurant guides
 - Travel Information
 - Telephone directories
 - Sports Info
 - Lottery results
 - Personal Organization
- m-Commerce Apps
 - Wireless Banking
 - Wireless shopping
 - Airline reservations
 - Ticketmaster
- Business to Employee
 - Sales Force Automation
 - Dispatch
 - Intranet extensions

Case study: Retail Banking

Scroll through menu:

Select *Services*
Select *Bookmarks*
Select *Banking*

Authentication

Banking options:

*Checking Summary, Savings Summary,
Money Transfer, Customer Service*

Select *Money Transfer*

Enter:

Amount of money to

transfer number that money is

coming from number that money is going to

Select *Transfer*

Confirmation Message appears



How Do You Build Wireless Applications

- What do you need?
 - Web Server
 - Select your preferred Web Application Environment (Java, JSP, ASP, PERL, etc.)
 - Microbrowser Simulator
 - Phone.com, Nokia, Ericsson, etc.
 - Editor
 - Documentation

How Do You Build Wireless Applications

- Construction Process
 - Define high-level application functionality and database specifications
 - Define and Map the flow of your application in terms of Decks, Cards, and Links.
 - Define the server functionality / modules
 - Define the phone variable / parameter mapping
 - Create the WML / HDML content
 - Create the server-side modules that drive the content
 - Test in simulator during construction
 - Test final application in a variety of phones for compatibility

How Do You Build Wireless Applications

- Things to consider
 - Geographical scope
 - WML, HDML, both
 - Multi-lingual interface?
 - Special Wireless Functionality
 - Subscriber ID
 - Location-based Services
 - Notification Alerts

Tools and Technologies

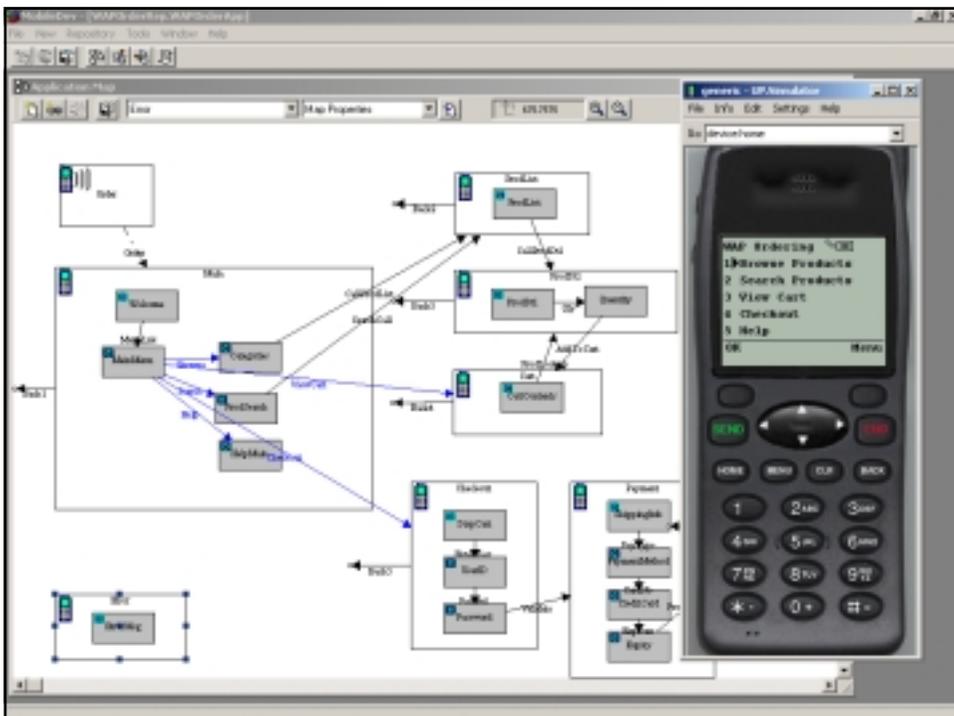
- Software Development Kits
 - Contains simulator, documentation, and code examples
 - Available from Phone.com, Nokia, Ericsson
 - No real tools
- Wireless Application Development Tools
 - MobileDev – Worlds first and only (at time of print)

MobileDev

- The first development tool for building WAP applications
- Fully supports WAP standards
- Supports both HDML and WML interfaces
- Designed for the novice developer, but open enough for experts
 - Wizard-rich
 - Automatic application generation, compilation, and deployment

MobileDev

- Support for multiple run-time engines
 - MobileDev Server Script
 - Java
 - Microsoft ASP
 - PERL
- Wizards to create back-end code for special wireless features
 - Subscriber ID, Notification Alerts, Location-based Services



The Future of the Wireless Internet

- A convergence between PDAs and Phones
- WAP superceded in 3-4 years
 - Devices get stronger (functionally and graphically)
 - Bandwidth increases
- Bluetooth facilitates short range, high speed wireless communication



And this is just the beginning...

