



VERITAS

BUSINESS WITHOUT INTERRUPTION™

***SAN Management
The Evolution of Storage
Management***

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Situation Analysis

- ▼ **Computing is cheap**
 - Moore's law is holding
 - GHz home computers, \$1K servers,...
- ▼ **Bandwidth is cheap**
 - ISDN, xDSL, cable modem,...
- ▼ **Storage is cheap at the physical layer**
 - <\$0.01 megabytes for the home, enterprise \$0.03
- ▼ **All this cheap stuff is being applied to make business more effective**
- ▼ **Result: fundamental changes in IT**
 - New application ⇒ new server
 - Email to the next cubicle
 - Text is a dying data form
 - Keep everything online forever, and
- ▼ **One word: *eBusiness***

Situation Analysis Continued

- ▼ “Information islands”
 - It seems that data is never where it needs to be
- ▼ **Results:**
 - Applications are less available than they could be
 - Responsiveness to partners and customers is less than it could be
- ▼ **IT management nightmares**
 - Thousands of servers
 - Millions of files
 - Trillions of bytes
 - Tens of sysadmins
- ▼ **Results:**
 - impending data chaos
 - IT management cost consumes technology savings
- ▼ **The worst thing: with *eBusiness*, the competition is a click away**

What is a SAN?

- ▼ **1996: Fibre Channel trying to get launched against a strong incumbent**
 - *Much* more expensive than SCSI
 - 80 MB/s on SCSI roadmaps
- ▼ **Very unproven**
 - Few devices with poor interoperability
 - Little infrastructure or system support
 - Disjoint topologies
 - Warring industry associations
- ▼ **Problem for promoters**
 - Make it seem like Fibre Channel offers something not available with alternative interconnects
 - Hold attention share until products mature

What You Were Supposed To Think

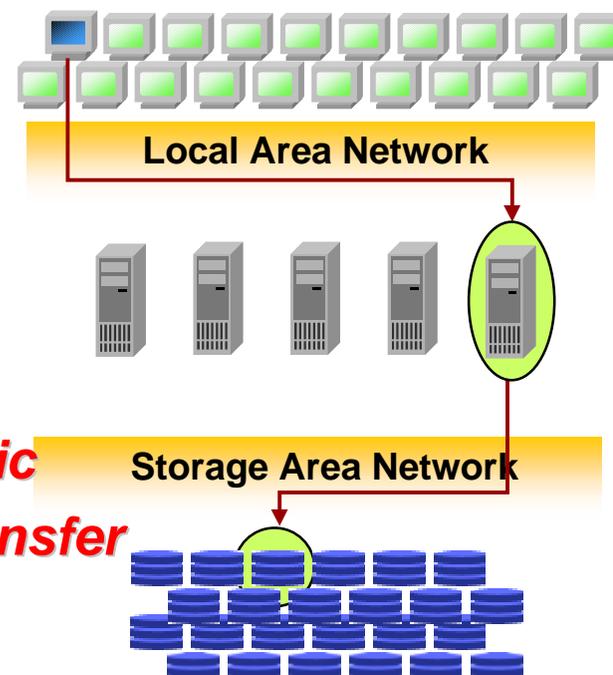
▼ Local Area Network

- Any-to-any connectivity
- >>bandwidth
- New computing “style” *client-server*
- New apps, e.g. *collaborative computing*

by analogy:

▼ Storage Area Network

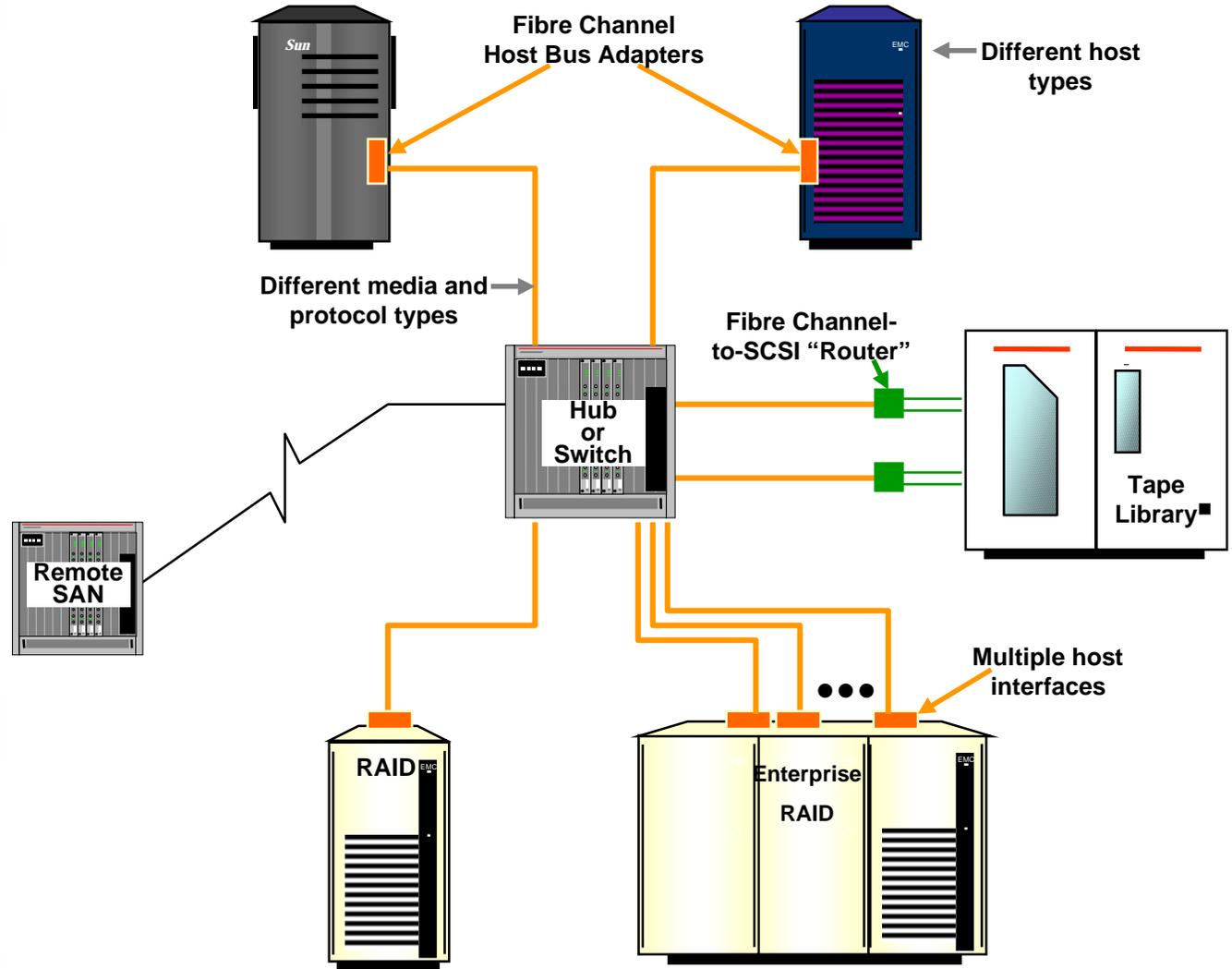
- ▼ Any-to-any connectivity
- ▼ >>bandwidth
- ▼ New storage “style” *storage-centric*
- ▼ New apps, e.g. *server free data transfer*



Surprise: It Happened!

- ▼ **Today,**
 - It is possible to connect tens of thousands of storage devices to hundreds of servers
- ▼ **Today,**
 - Fully interconnected system I/O bandwidth of tens of gigabytes per second can be purchased off the shelf
- ▼ **Today,**
 - It is possible to share automated tape libraries among servers, to move data directly between devices, and build large computer clusters
- ▼ **Today,**
 - Storage vendors talk openly of building computing strategies around a central storage strategy *and system vendors listen!*

Anatomy Of A SAN

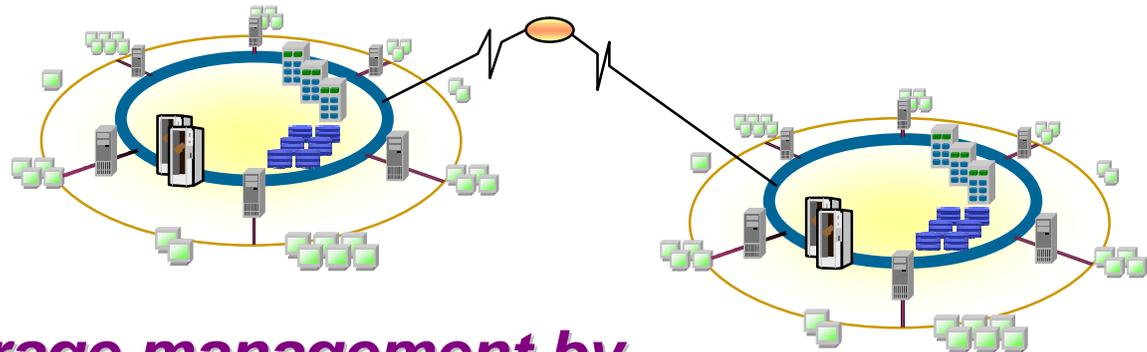


“Infrastructure” Media And Protocols

- ▼ **Function**
 - Links between SAN components
 - Protocols: “languages” optimized for data movement
- ▼ **What’s new with SAN**
 - Short-haul copper (30m/link)
 - Campus and long-haul fiber (2km-10km/link)
 - Multiple data protocols on one physical interconnect
- ▼ **What’s enabled by SAN capabilities**
 - Trading cost for distance
 - Remote mirroring and vaulted tape drives
 - A single communications infrastructure for volumes and files

The SAN Storage Challenge

- ▼ SAN storage has network-like characteristics
 - Too many devices to enumerate
 - Devices come and go
 - Devices can be widely separated
 - Device capabilities can vary
 - Storage access security is an issue



In general, “*storage management by wandering around*” is no longer a viable option

Why Aren't We "There"?

- ▼ **SAN hardware is an enabler**
 - connects lots of servers to lots of storage
 - Provides enough bandwidth to do something useful
 - creates opportunity for innovation
- ▼ **The good news: lots of innovation is going on**
 - Everyone wants to be your SAN storage supplier
 - Everyone wants to run your SAN backups
 - Everyone wants to manage your SAN
- ▼ **The bad news: lots of innovation is going on**
 - Everyone's SAN storage is slightly different
 - Everyone has approached SAN backup differently
 - Everyone has his own ideas about management

SANs Need Cooperation

- ▼ **SANs have most value when connected entities cooperate**
 - To control storage device access
 - To negotiate storage device ownership
 - To share access to files or databases
 - To pass data directly between devices
- ▼ **Cooperation happens through software**
- ▼ **SANs have a software dimension**
 - And the software industry has largely been asleep at the switch!
 - The hardware is here
 - The software has yet to exploit it

VERITAS and SANs Today

- ▼ **Today VERITAS ships 6 SAN-enabled products:**
 - Cluster Server
 - Volume Manager
 - Backup Exec and NetBackup Shared Storage Option
 - More than 1000 licenses
 - Storage Migrator (HSM)
 - V³ Storage Appliance
- ▼ **Soon More**
 - SAN Management Solutions
 - Allocation Solutions
 - And More...

Keys to SAN Success: Standards

- ▼ **VERITAS a leader in all key I/O industry interoperability standards groups**



SNIA
Storage Networking Industry Association



Fibre Alliance



Until standards mature, SAN interoperability will be via case-by-case qualification

Testing the SAN Solutions

- ▼ **VERITAS has created the iLab whose role it is to:**
 - Find out what really works and what doesn't
 - Testing and certifying solutions
 - Make the information available to the world
 - Interoperability testing of VERITAS applications
 - On supported hardware and OS platforms
- ▼ **Located in the VERITAS Headquarters location in Mountain View, California (USA)**

Companies In the SAN Space



BROCADE

COMPAQ



EMC²
The Enterprise Storage Company

gain



HITACHI
DATA SYSTEMS



MCDATA
CORPORATION

Microsoft®

ORACLE®

Quantum. | **ATL**
PRODUCTS

StorageTek®



SAN Management-TOTAL Control

- ▼ **SAN Management is about much more than managing the Physical Interconnect**

- ▼ **Management at a higher level, including:**
 - Volume Management
 - File System Management
 - Interconnect Management-Physical
 - Availability
 - Bandwidth utilization

SAN Management Tools Strategy

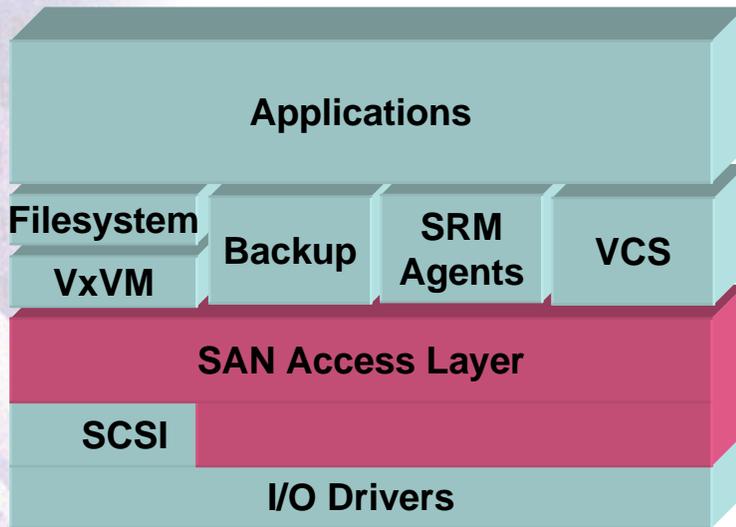
- ▼ **Reduce Complexity of SAN Administration**
 - Manage heterogeneous SAN storage resources from a central point
 - Deploy functional applications for zone management and capacity allocation
- ▼ **Provide useable and flexible tools to enable proactive, policy-based management capabilities**
- ▼ **Leverage core VERITAS SAN applications to provide an un-matched, integrated, end to end solution for SAN environments**
- ▼ **Modular Architecture**
 - Scales from point application management to large SANs using optional central repositories
 - Built on standards (JIRO,CIM,WMI,DMTF, SNIA) & supports frameworks (Tivoli,CA,HP,BMC)

What's the Target Market for the SAN Management Tool?

- ▼ **Enterprises that have deployed or are thinking about deploying SANs on a local or global basis-Global 2000**
- ▼ **Customers looking to manage their SANs to insure availability and performance are maintained**
- ▼ **Customers looking to manage their heterogeneous SAN Deployments (SUN, HP, NT, using several interconnect vendors)**
- ▼ **Customers looking to manage their data on the SAN versus the interconnect**

The VERITAS V³ SAN Access Layer Creates SAN-Aware Storage Management

V³ SAN Access Layer is a new host-based technology that provides a virtual interface into the new, more complex SAN environment



- “Client API” for host applications are common across NT/UNIX
- “SAN API” for communication with SAN Fabric, Devices, Services
- Complements more limited legacy SCSI I/O services

First Key Feature : “SAN Discovery Services”

*SAN APIs based on de-facto and formal standards...
vendor specific extensions added as needed*

SAN Management

▼ What makes up a compelling SAN Management Solution?

- Provisioning
- Storage Management
- Discovery of SAN Connected devices
- Event Management
- Policy Management
- Capacity Management
- Reporting
- Notification
- Integration
- Charge back
- And More...

▼ What's the Problem?

- Are we ready for all of this now?



VERITAS V³ SAN Management Solution

SANSRM Management Application

File View Tools Help

Fabric View

- Fabrics
 - Fabric Brocade3
 - Zones
 - Switches
 - Brocade3
 - Unzoned Objects
 - Fabric Topanga
 - Zones
 - Switches
 - Unzoned Objects
 - Unconnected Devices
 - Unconnected Hosts

Details Topology Events

The diagram shows a central switch (SW001) connected to a large number of storage arrays (SEAGATE 01 through SEAGATE 24) and hosts (H001 through H004). The arrays are arranged in a grid-like structure, and the hosts are connected to the switch via a central bus.

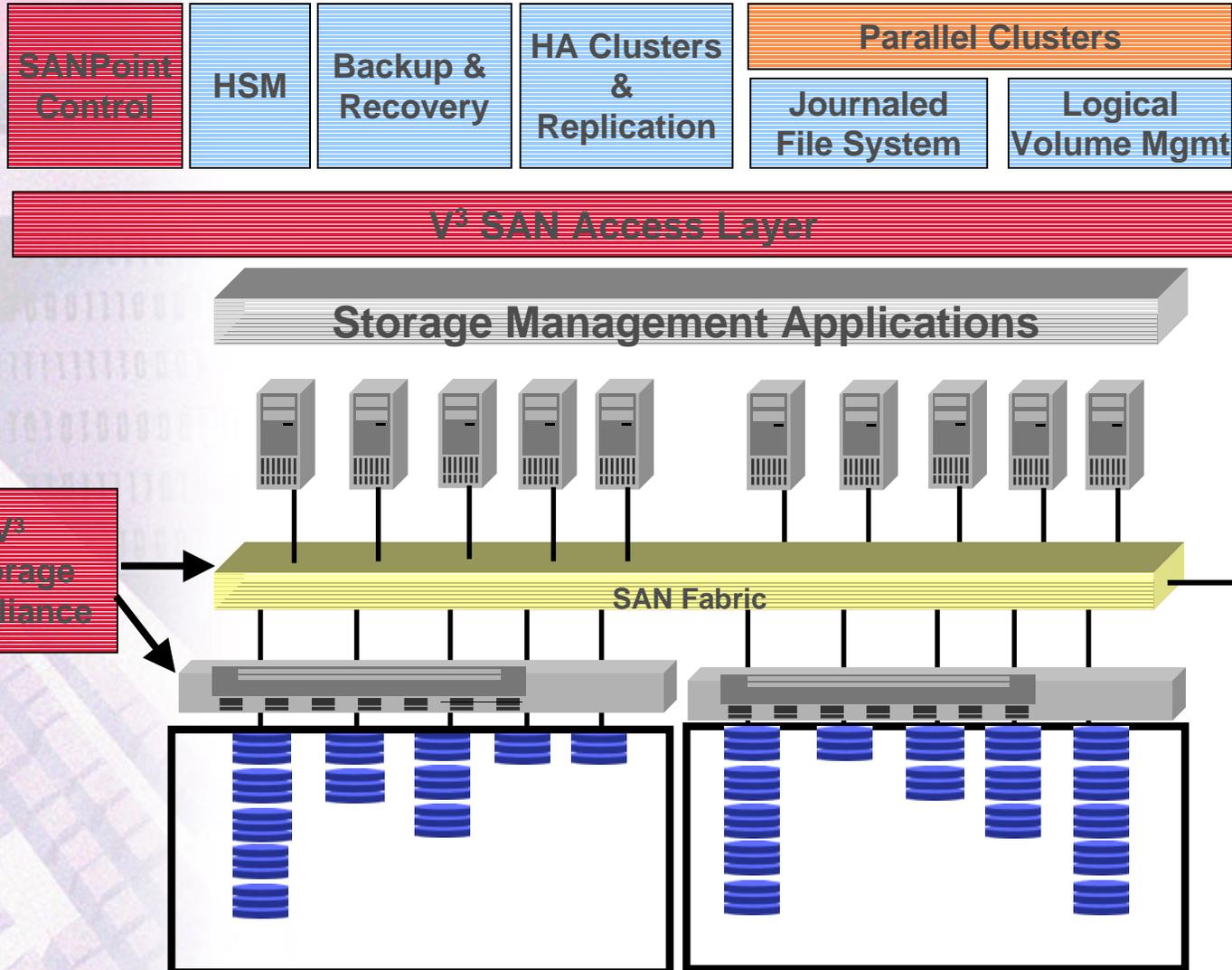
Fabrics Devices Hosts

Display Name	World Wide Name
Fabric Brocade3	10.00.00.60.69.20.18.61
Fabric Topanga	10.00.00.60.69.10.13.4a

Press F1 for Help

Start [Taskbar icons] 10:21 AM

VERITAS is Planning for the Next Generation of SAN



Next Steps?

- ▼ **Try solutions from a variety of vendors**
- ▼ **Be aware of the Standards Groups and What they are delivering on with the vendors that participate**
- ▼ **Ask the vendor if they can provide what you need and put them to the test!**
- ▼ **Establish rules of engagement**
- ▼ **Establish standard operating procedures (SOP)**
- ▼ **Continue to evaluate where appropriate**

Questions?

