



i n v e n t

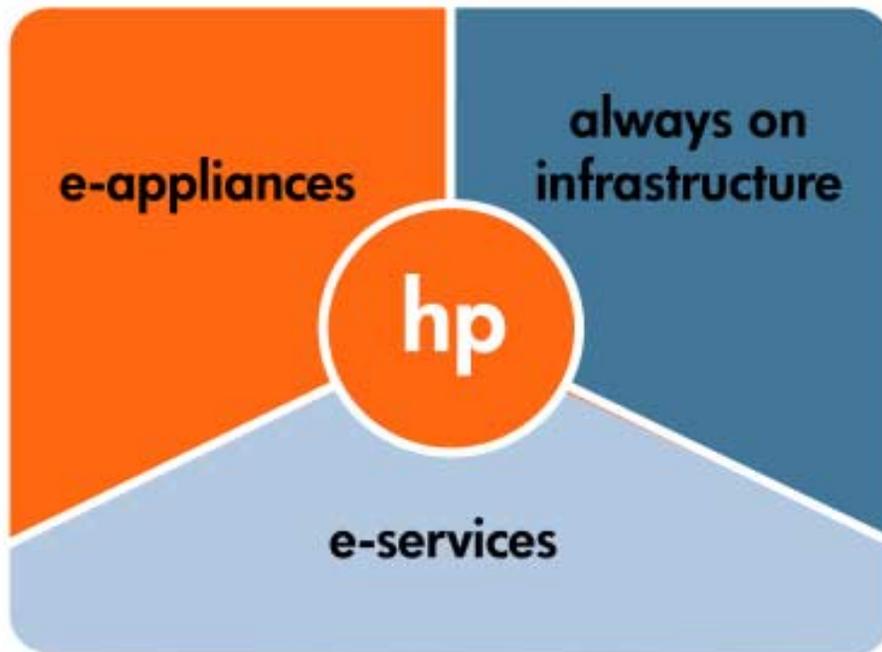


**Internet Data
Center Networks:
key to flexibility and
rapid application
deployment**

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Network Infrastructure Solutions
Network Storage Solutions Organization**

**Marketing Director
SNIA IP Storage Forum**

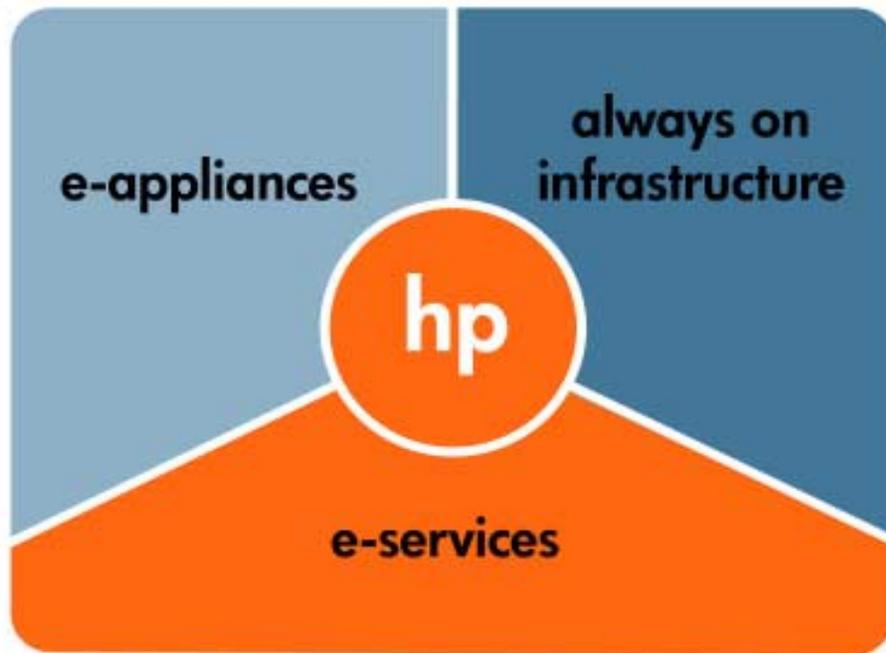


e-appliances

- today they are PCs, PDAs, cellular phones and pagers
- tomorrow they are anything and everything that can hold a small and increasingly much smaller microchip



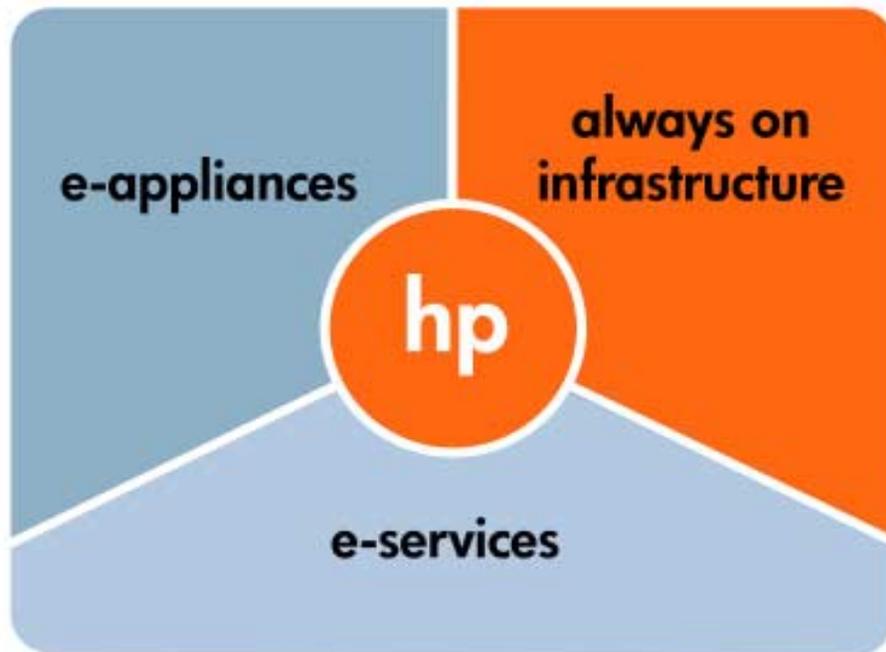
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e-services

- any asset that can be turned into a service for delivery over the net to drive profit, create revenue or generate efficiency



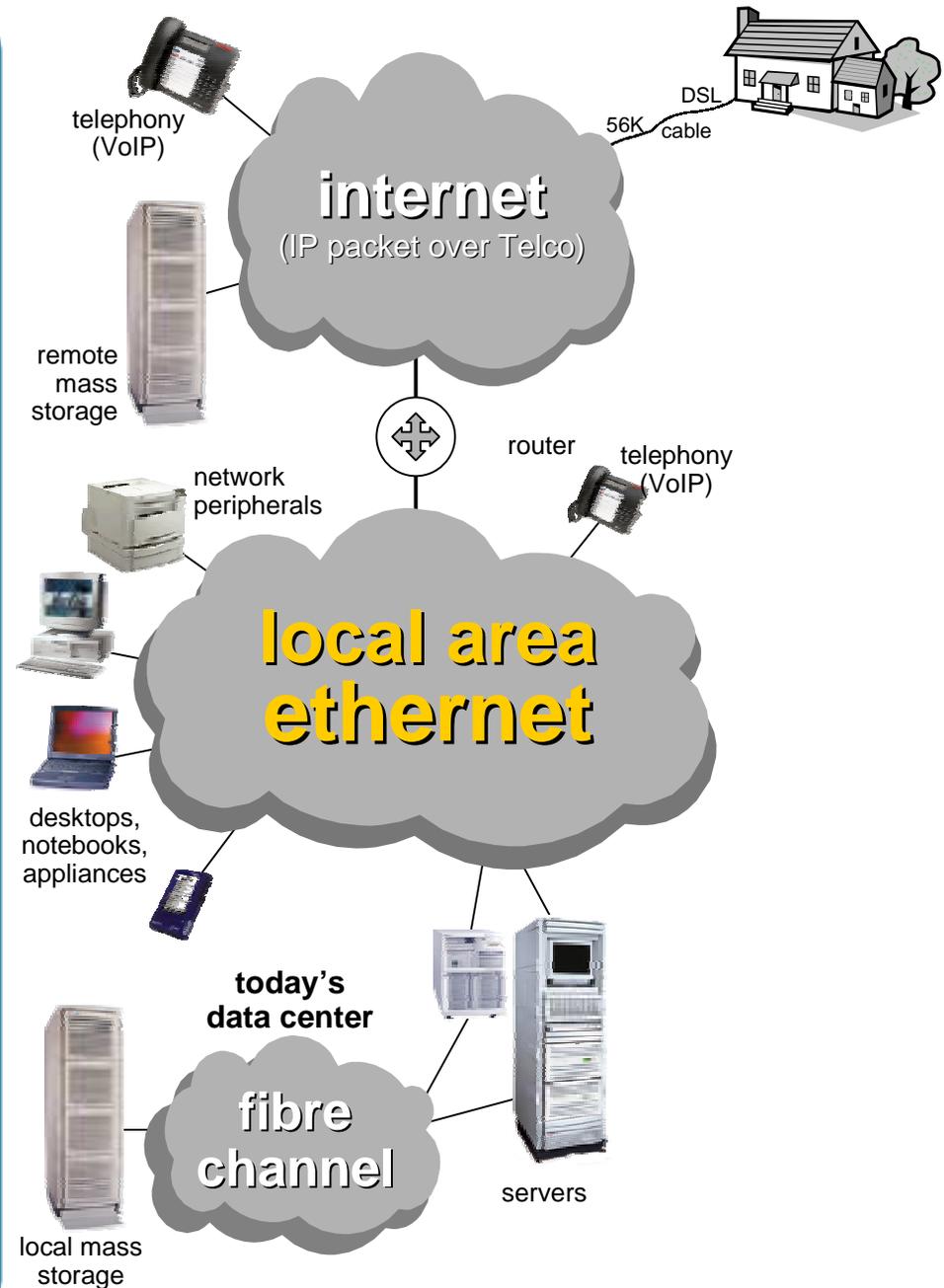


always on infrastructure

- necessary to support millions and millions of transactions and appliances
- ushering in the new age internet data center

e² ethernet everywhere

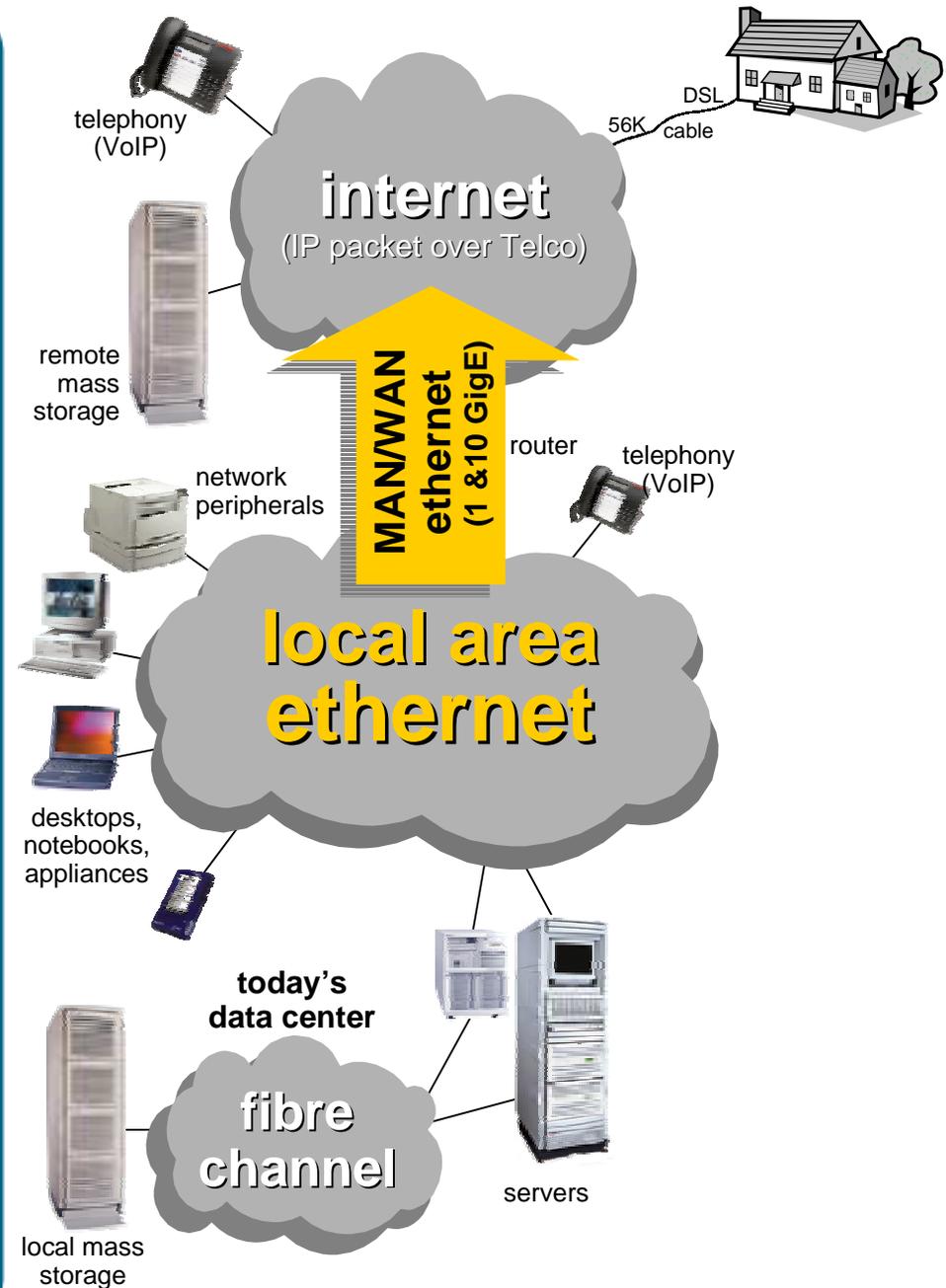
- 1990's: the dominant LAN
- late 1990's: switched LAN
 - no protocol related distance limits
 - 10/100/1000Mbps + 10 Gig in 2002
- today:
virtually all traffic begins
and/or ends as an Ethernet
frame with an IP header
- today: ethernet LANs
connect to WANs with
routers
- today: key innovations
enable the impossible:
**eliminate the WAN and
build a global LAN ...**



e² ethernet everywhere

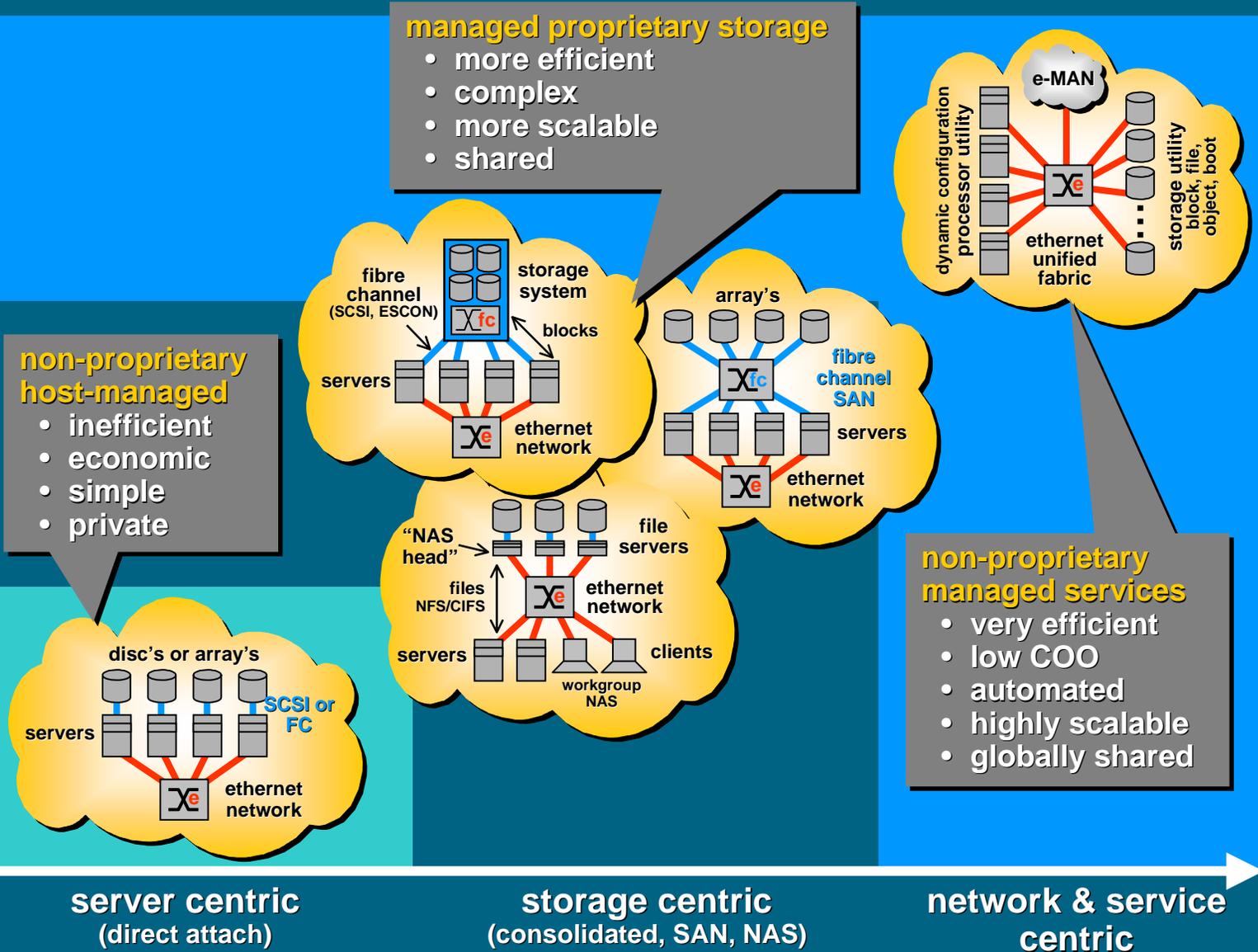
gigabit ethernet is already being deployed in MAN's by new service providers such as Yipes and Telseon

the price is about \$1000 per 100 Mbps of bandwidth per month -- about ***200 times the price/performance*** of conventional T1/E1 lines !!



evolution of storage

business growth, storage scale, functionality

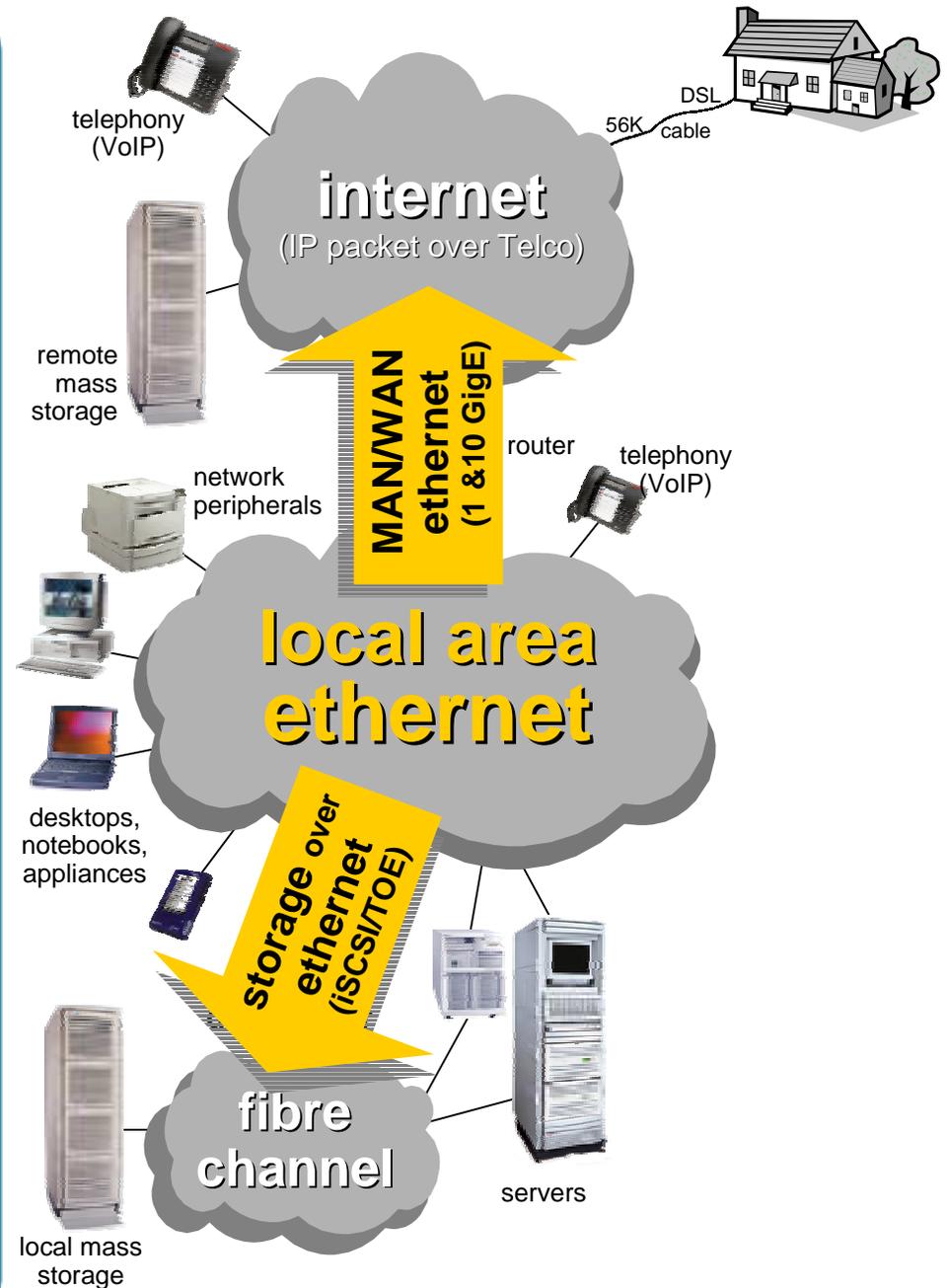


increased efficiency and productivity

e² ethernet everywhere

the IETF is already well along in creating a new standard called iSCSI that will catapult ethernet forward as a networking technology for all types of storage

we call it SoE or Storage over Ethernet

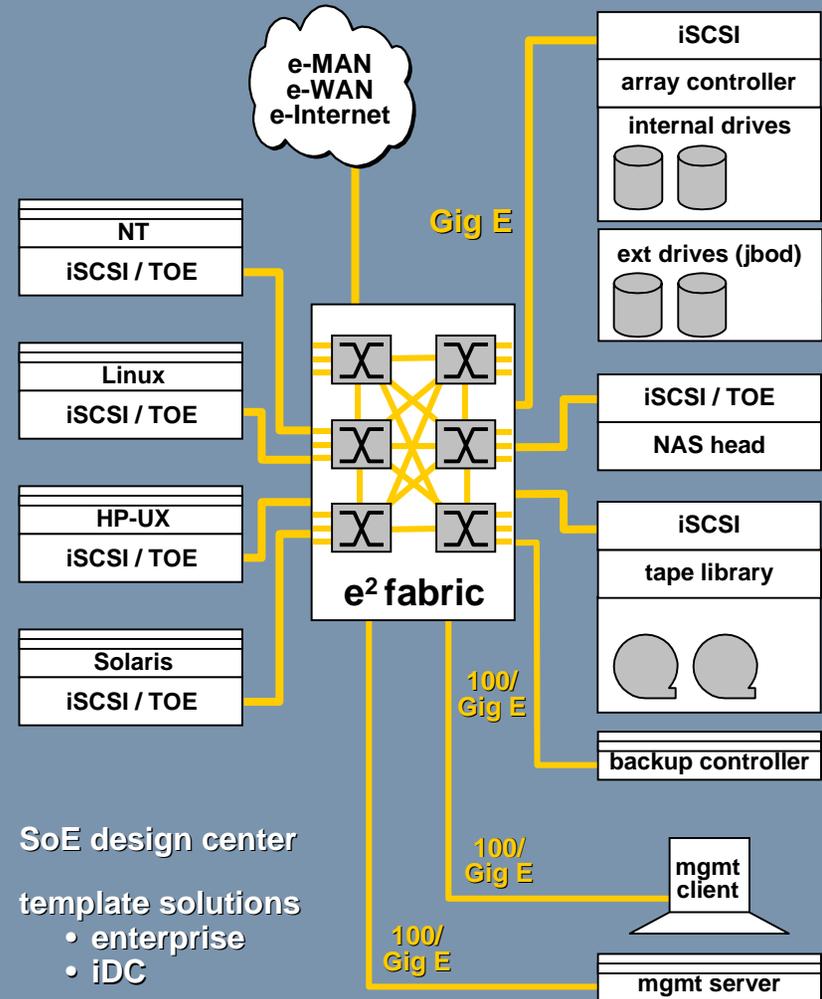


SoE makes storage simple

- **storage** that's plug-and-play the *ethernet* way ... **easy**
- **storage** that's linked with one intelligent *ethernet* fabric ... **expandable**
- **storage** that extends and grows with *ethernet* ... **everywhere**

e-storage
easy, expandable,
everywhere, ethernet

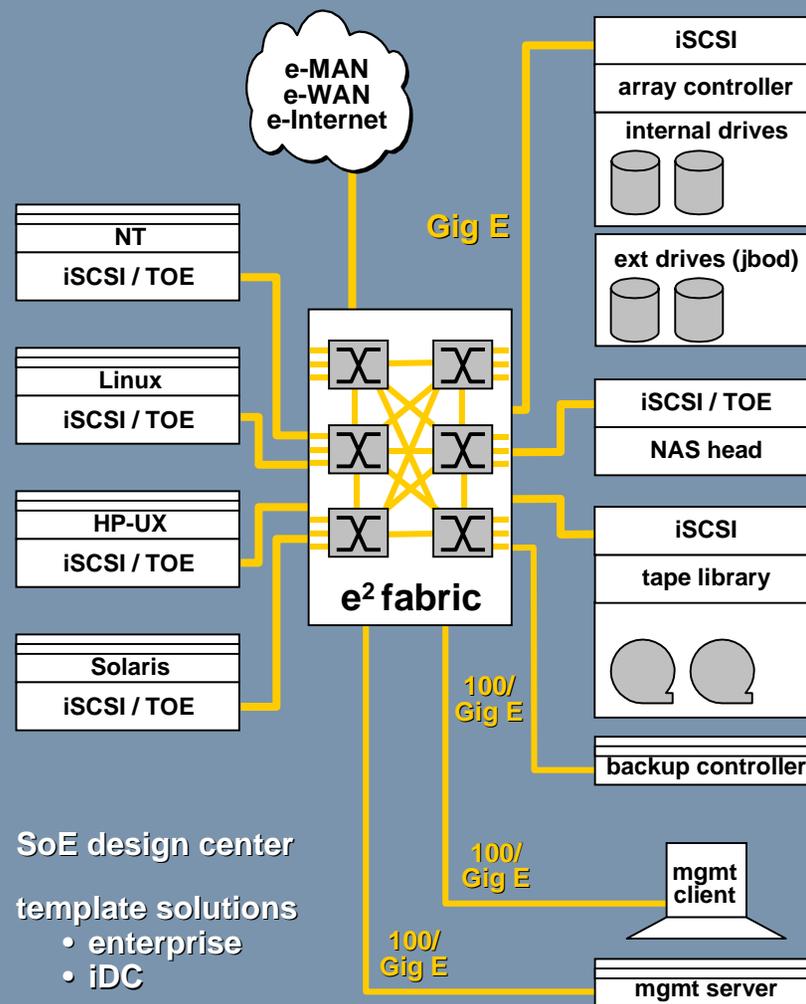
SoE solution framework



storage: networking's killer app

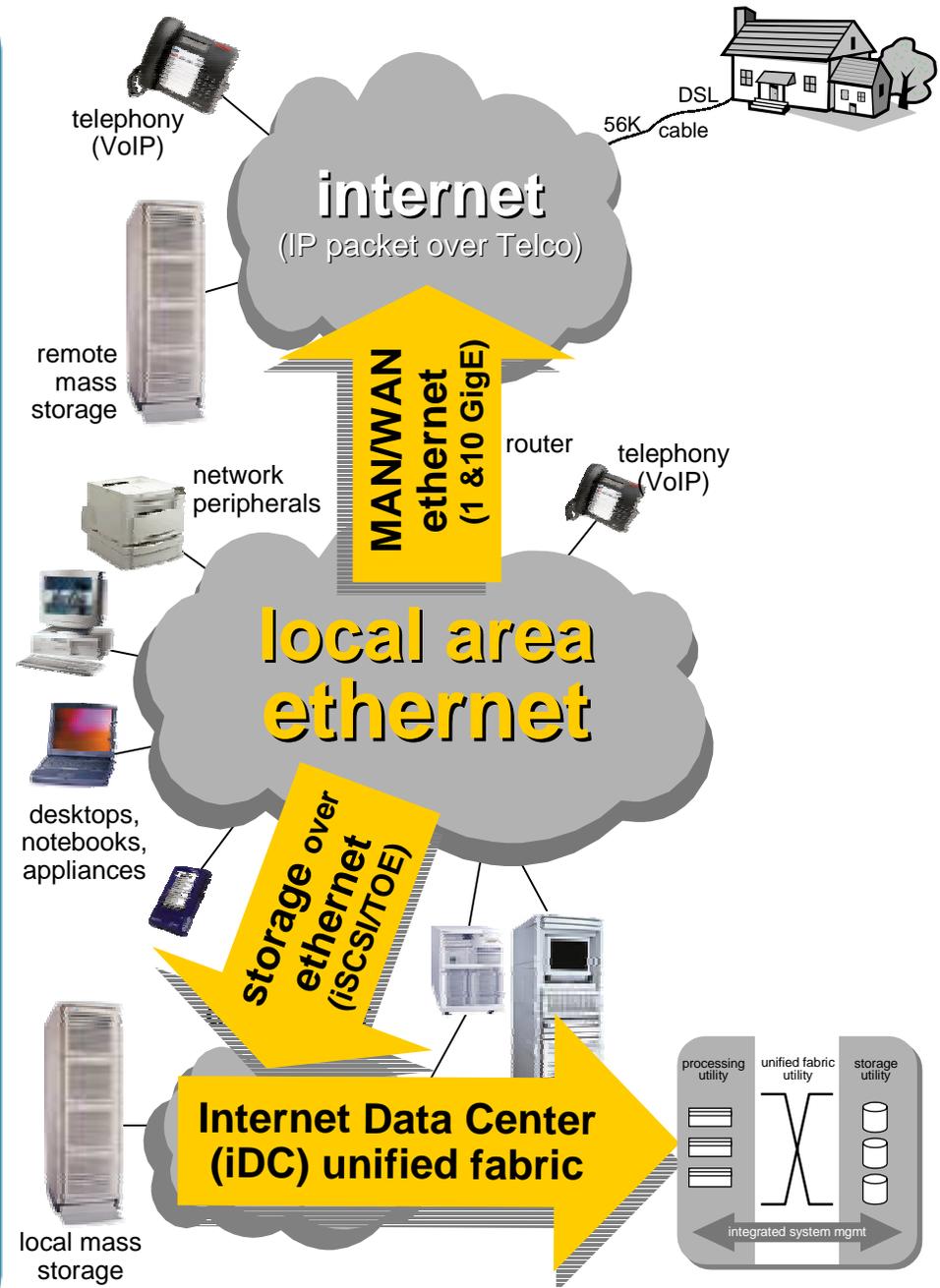
- high bandwidth requirements (10 gigE)
- scalability is key in with rapidly expanding storage requirements
- quality of service with low latency
- high availability / transparency
- load balancing / adaptive provisioning

SoE solution framework



e² ethernet everywhere

SoE will enable a unified switching fabric that will combine processing pools and storage pools with a single network technology --
ethernet



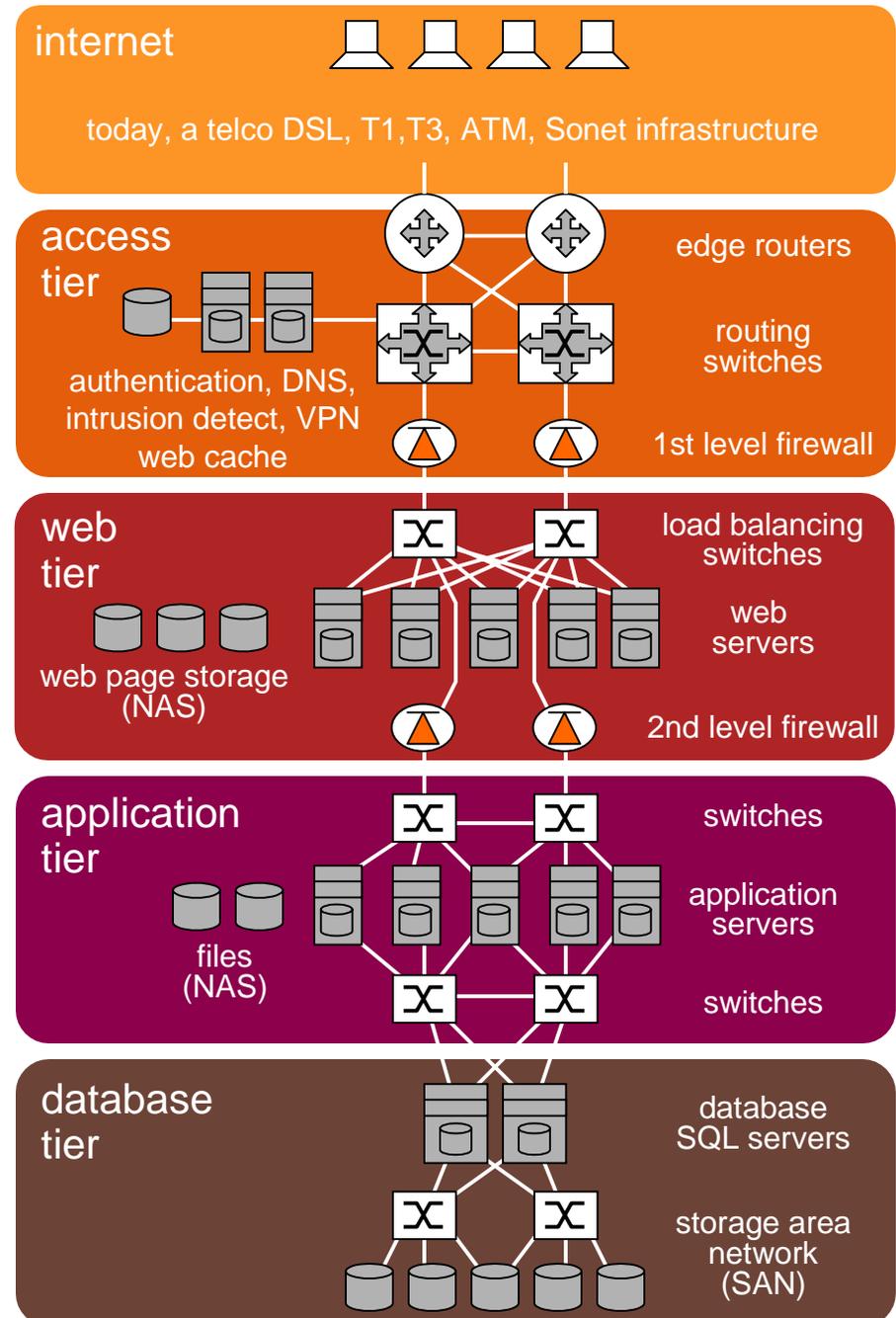
new age internet data center - iDC

**displacing old-world
computing models with
utility computing models**

- a new **system** for the internet age
- unprecedented flexibility, scalability & availability
- always-on infrastructure for trillions of e-service transactions

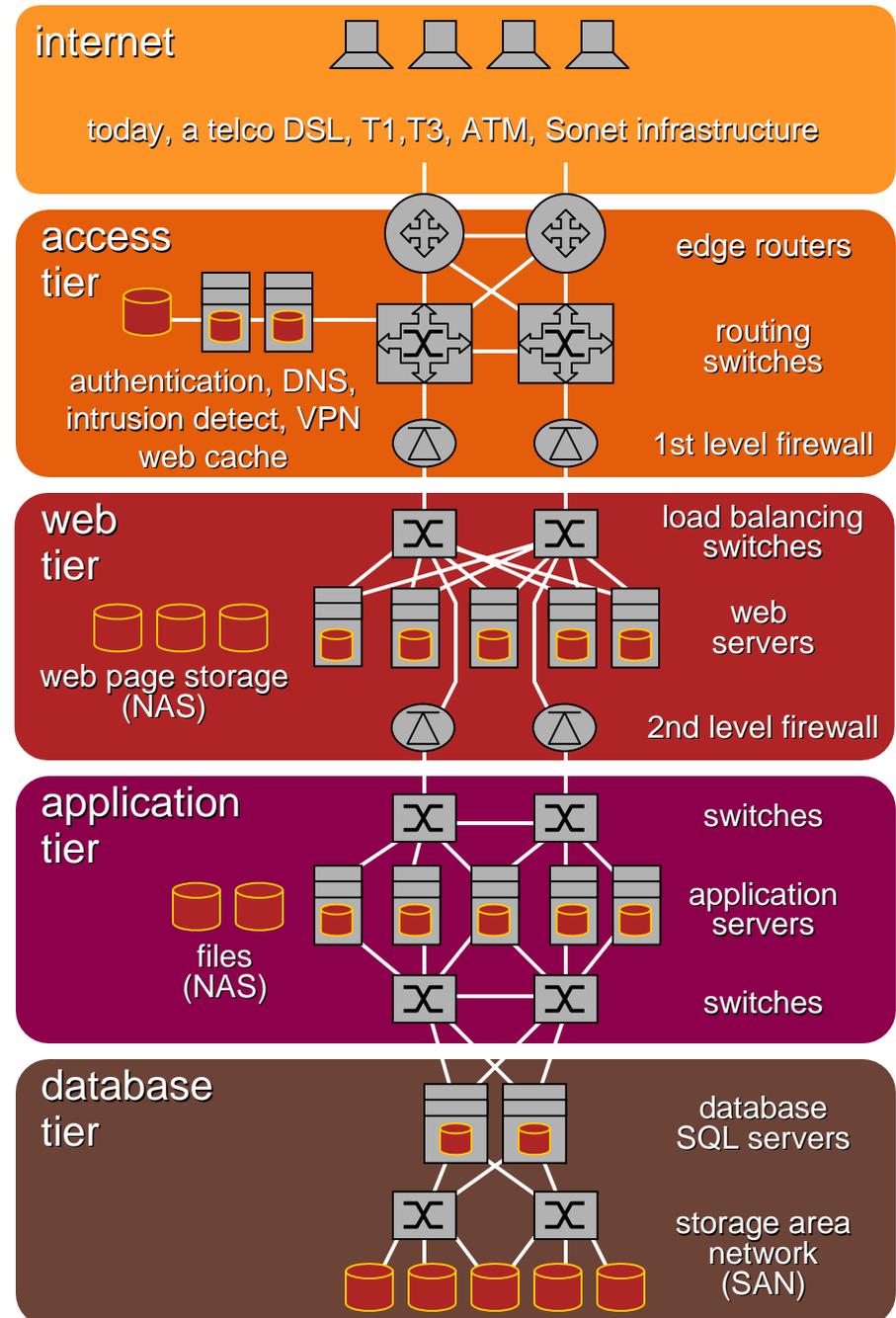
today's internet data center

- four tiers
- customize bottom 3
- implement many times
 - per customer
 - per service
- **unmet needs**
 - **rapid deployment**
 - **rapid reconfiguration**
 - **rapid adjustment to load**
 - **always-on**



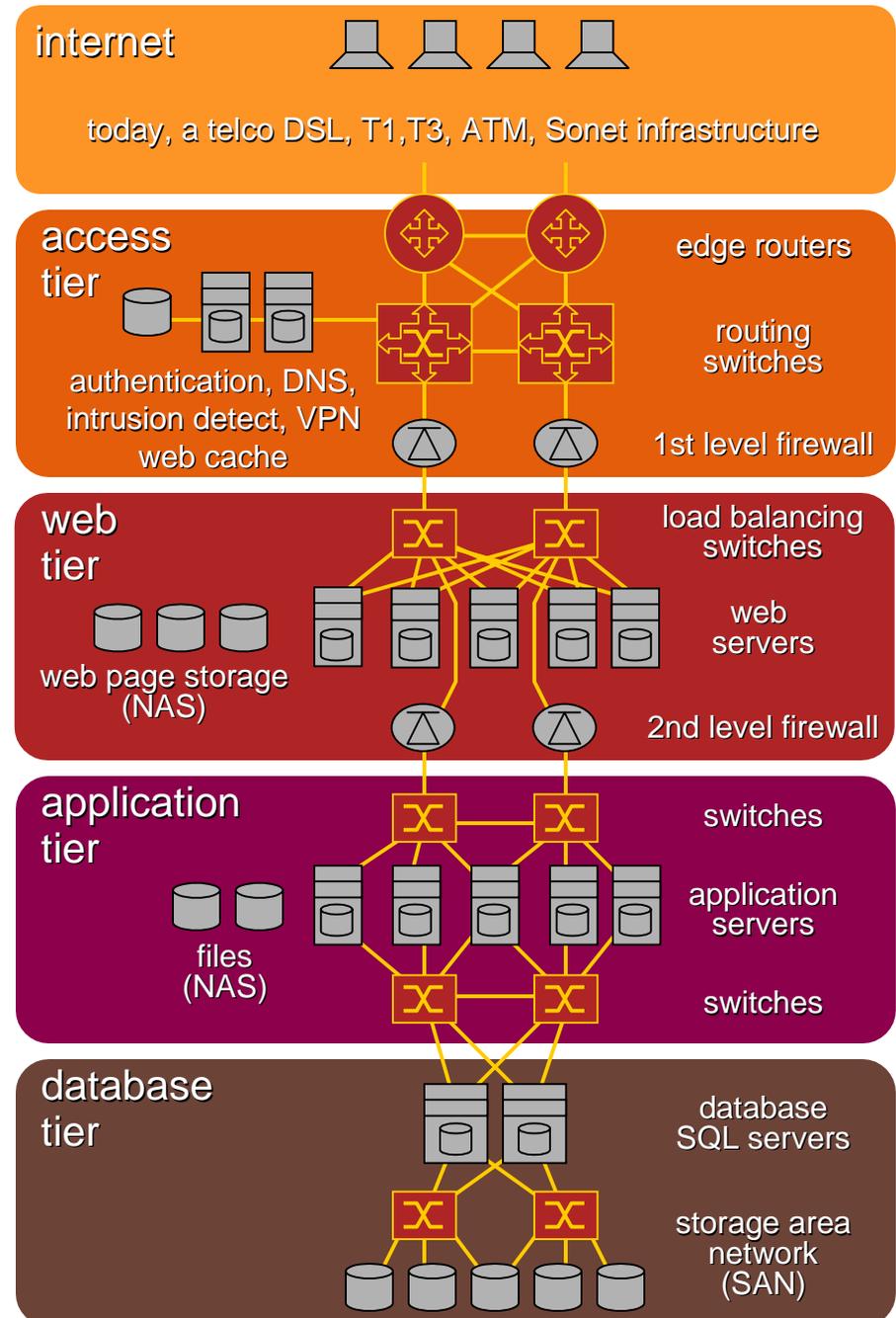
opportunities for innovations in storage

- disaggregated and isolated
- multiple fabrics and pools of storage
- limited by physical and logical isolation
 - scalability
 - flexibility
 - redundancy
 - deployment
 - management



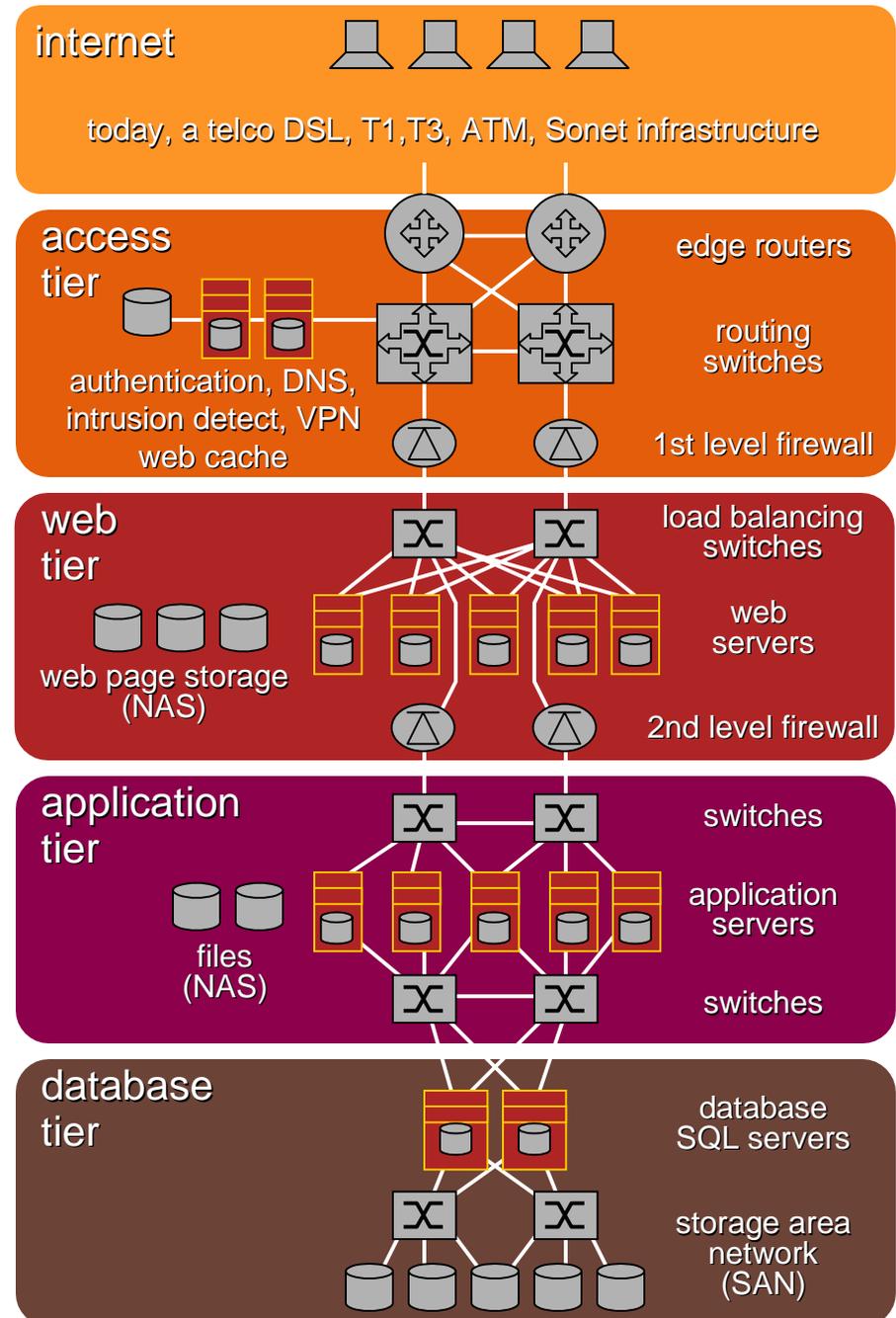
opportunities for innovations in switch fabric

- multiple fabrics
 - security concerns: lack understanding of traffic management
 - bandwidth concerns: no instrumentation
- redundancy
 - expensive
 - difficult to manage

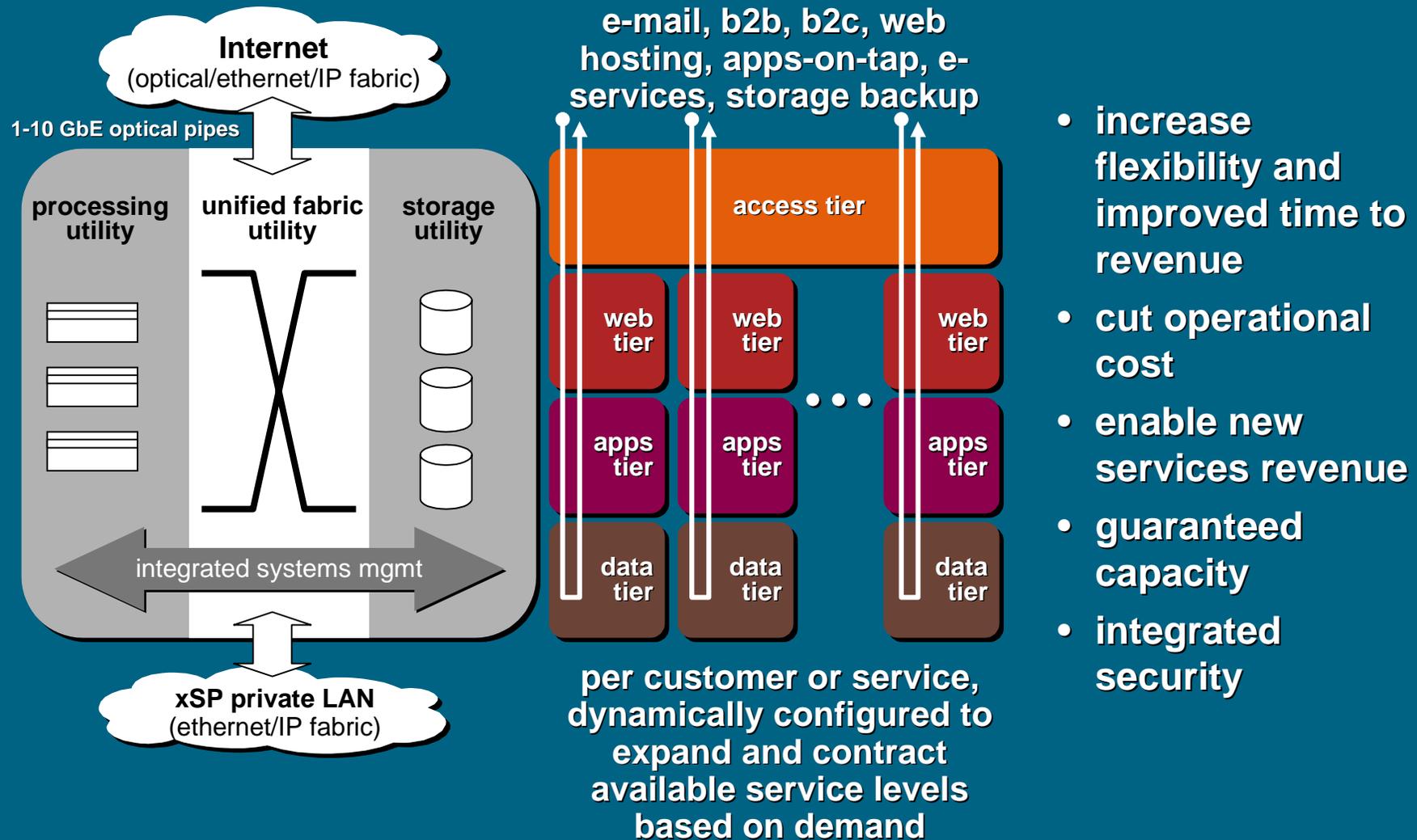


opportunities for innovation in processing

- “hardwired” & dedicated
- error-prone manual provisioning
 - requires physical access
 - configure each processor independently
 - rapid redeployment not possible
 - adding new resources is slow and labor intensive (not dynamic)

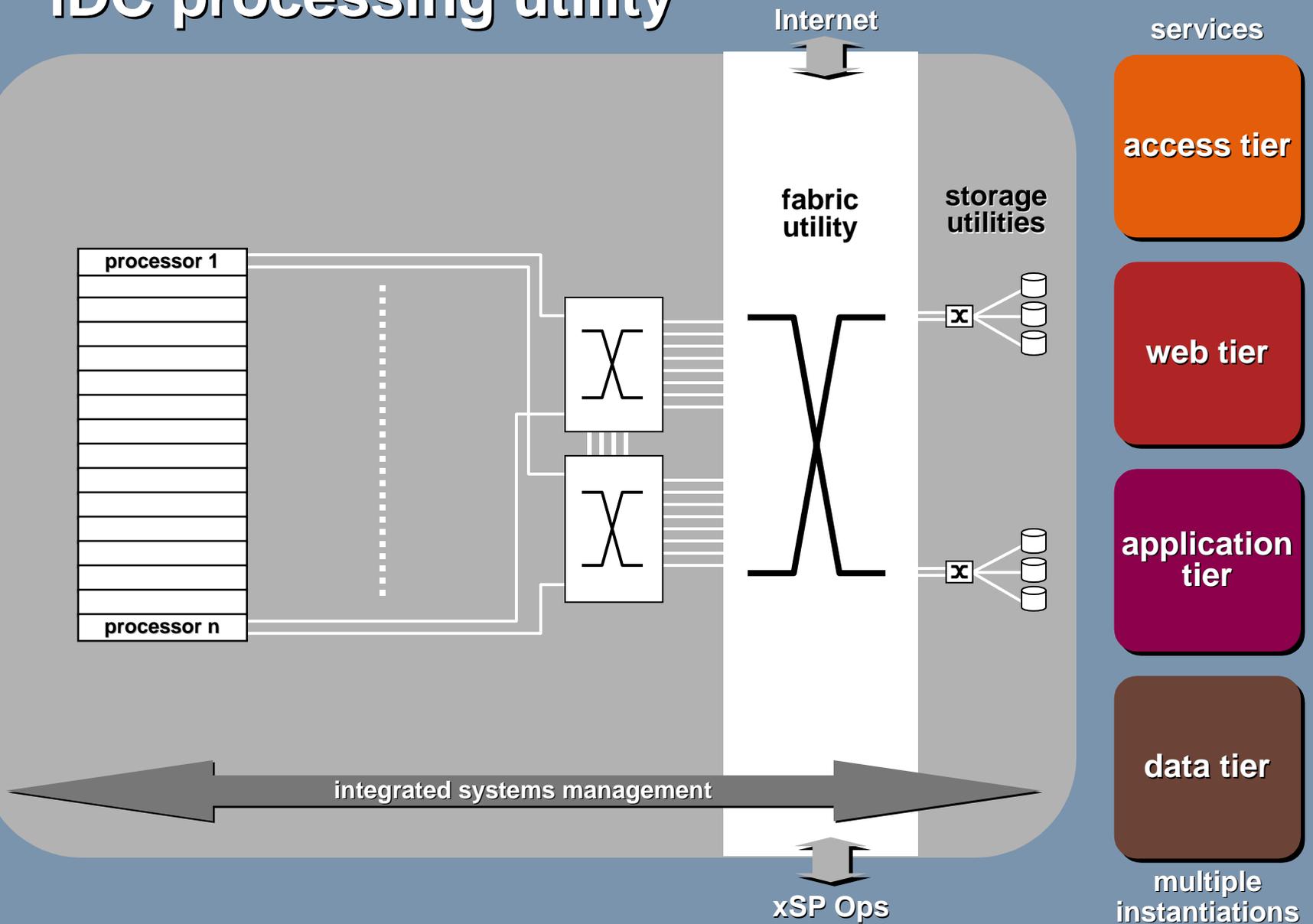


new age internet data center - iDC



- increase flexibility and improved time to revenue
- cut operational cost
- enable new services revenue
- guaranteed capacity
- integrated security

iDC processing utility



emerging alternatives in processing

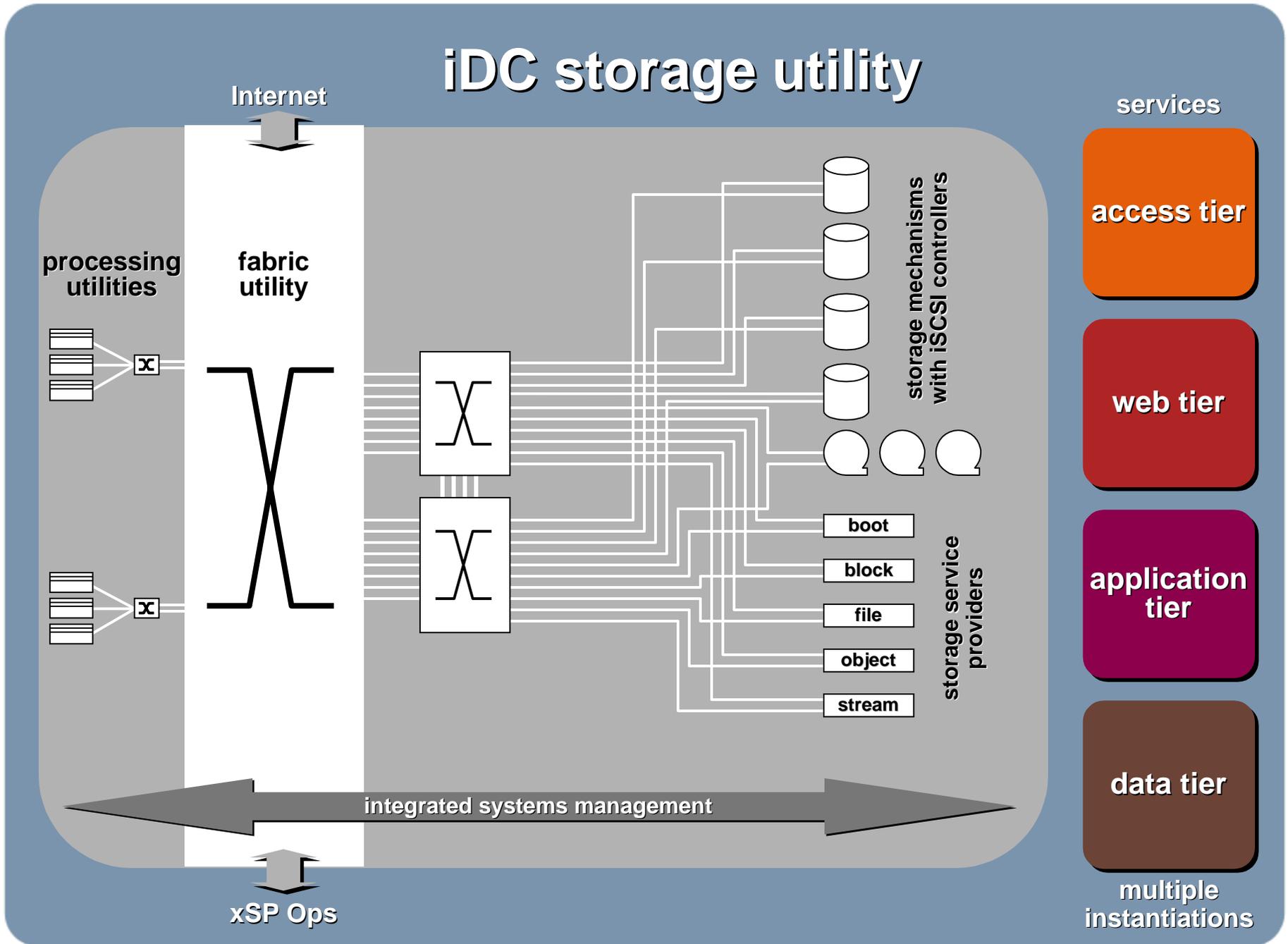
“proprietary” blade-based servers

- high density
- integrated networking
- integrated management environment

Infiniband blade-based servers and clusters

- similar to above
- uses Infiniband I/O and switching
- TCP/IP Ethernet to the data center

iDC storage utility



iDC fabric utility

Internet

services

access tier

web tier

application tier

data tier

multiple instantiations

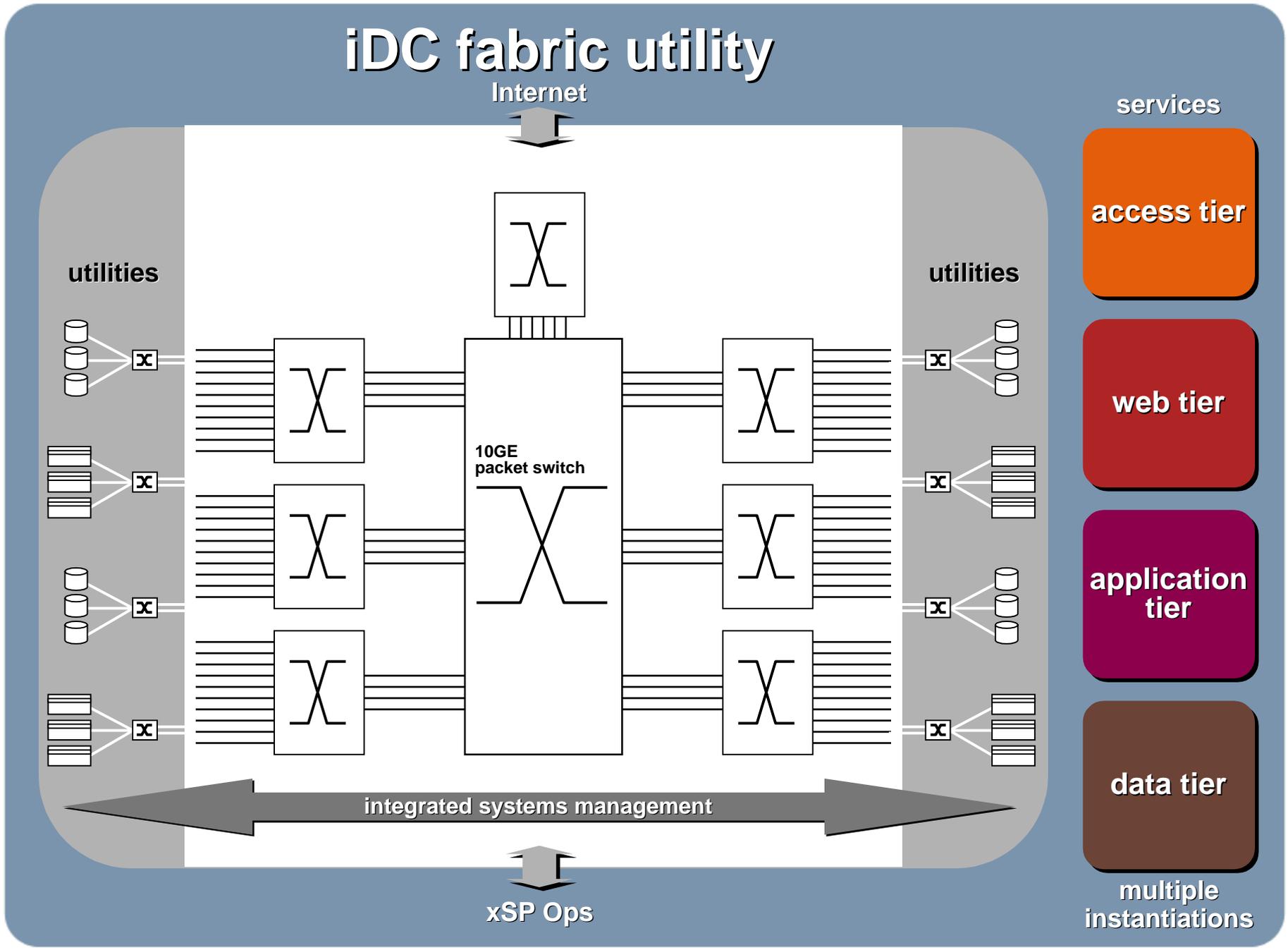
utilities

utilities

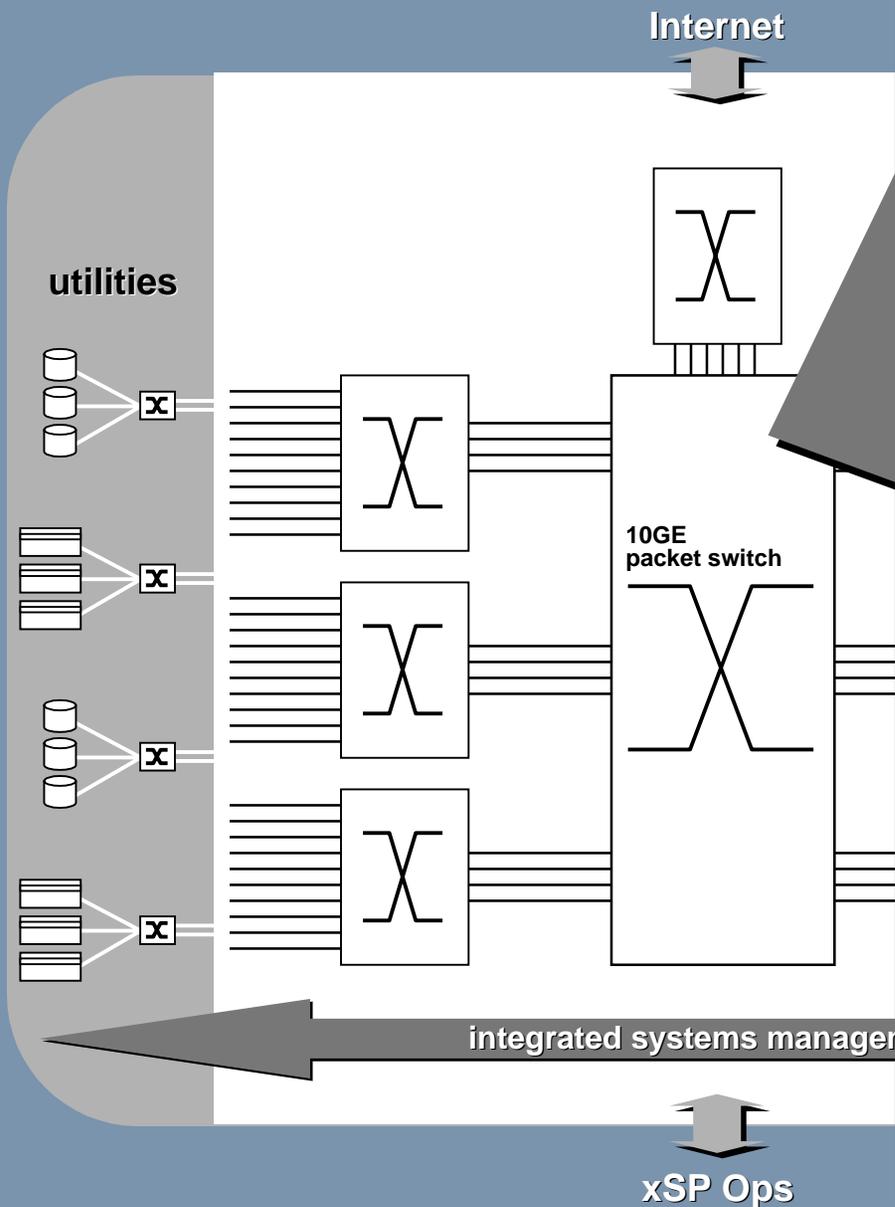
10GE packet switch

integrated systems management

xSP Ops



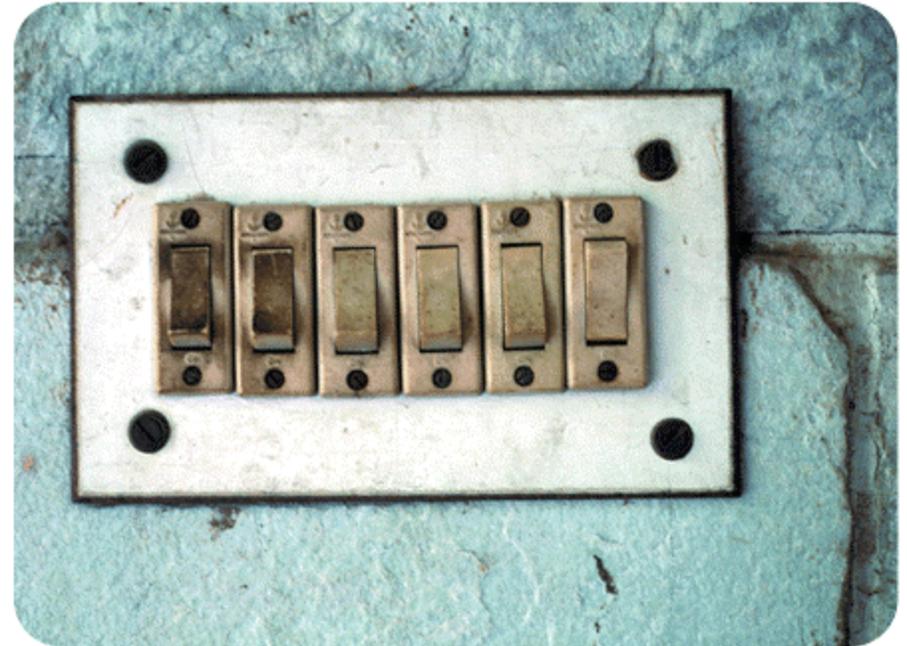
iDC fabric utility



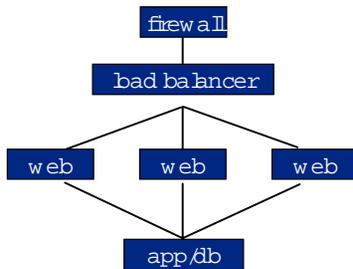
fabric characteristics

- **traffic aware managed interconnect**
 - allows optimization of inter-switch mesh
 - extended RMON sampling understands end-to-end cross fabric traffic
 - dynamically eliminates any potential bottlenecks
- **scales to very large fabrics**
 - uses layer 2/3 class ethernet switches
 - programmable cross connect creates high available load balancing mesh
 - 12 switch mesh using alpha chassis provides up to 336 gig E ports to the edge
- **virtual non-blocking logically partitioned fabric**
 - fully packet switched "virtual wiring system"
 - VLANs provide virtual secure domains
 - programmatically creates *vertical* tier-to-tier paths and *horizontal* processor-to-storage paths
 - vertical & horizontal can be configured as "separate" fabrics (no shared traffic) by designating edge switches as vertical or horizontal connection points for physical wiring
 - and implementing processor switches with vertical and horizontal roles -- see processor utility implementation

you should be able to quickly ignite a scalable, robust service when your business requires it

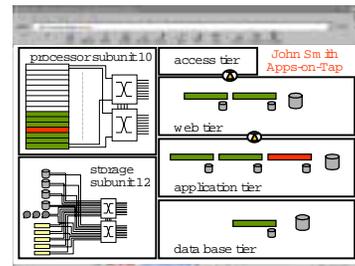


1



define the service

2



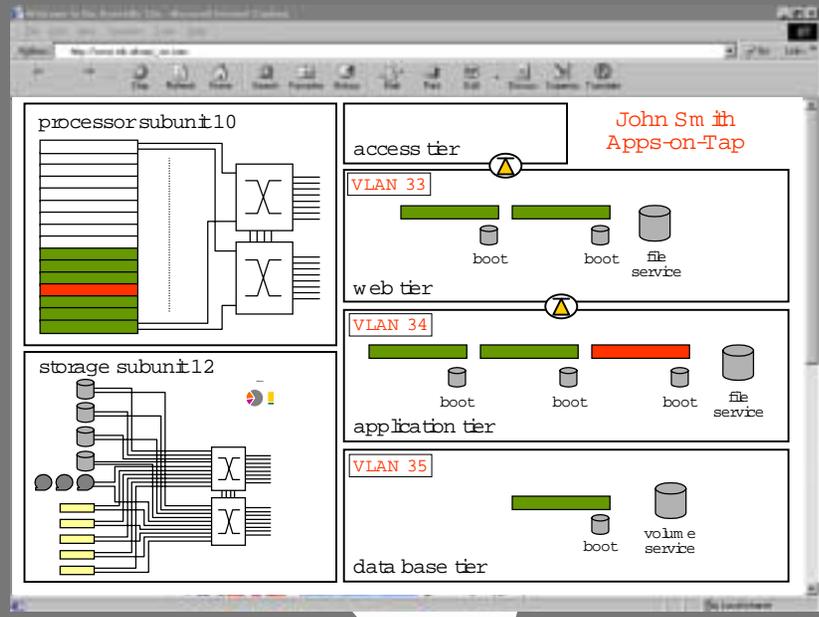
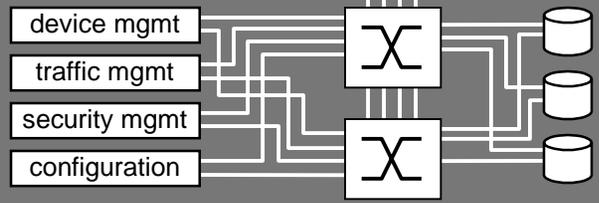
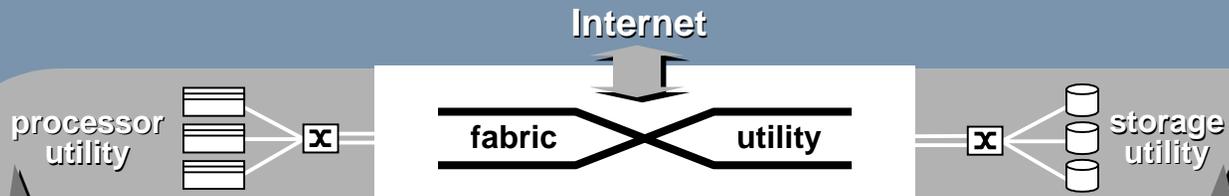
choose service levels and allocate resources

3



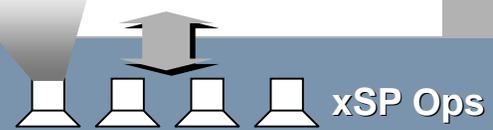
ignite the service

iDC infrastructure on demand management



infrastructure on demand management (iDC system console)

- applications reside on "management processors"
- collected data resides on the management data base
- application integration via configuration shell
- point-and-click



services

access tier

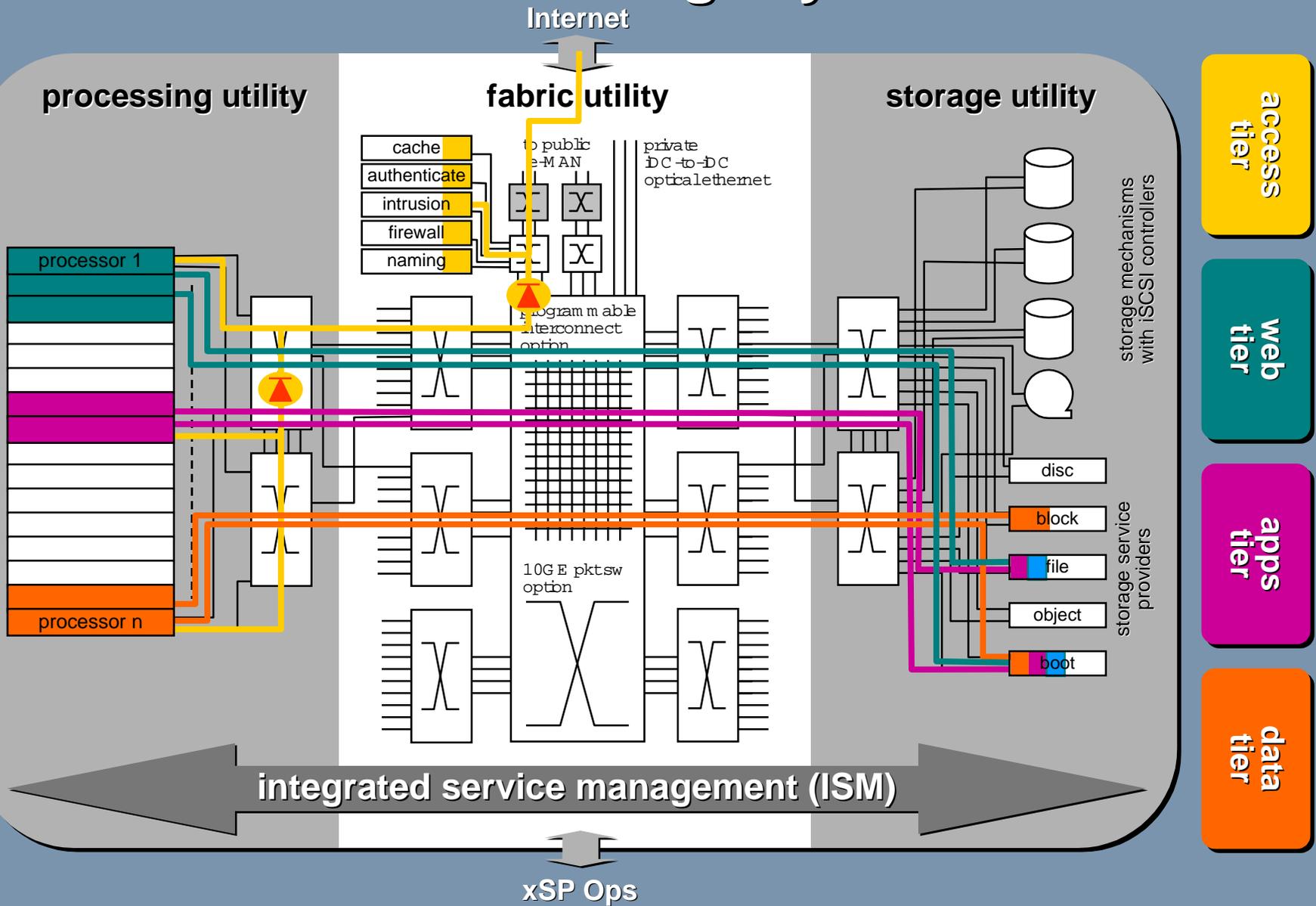
web tier

application tier

data tier

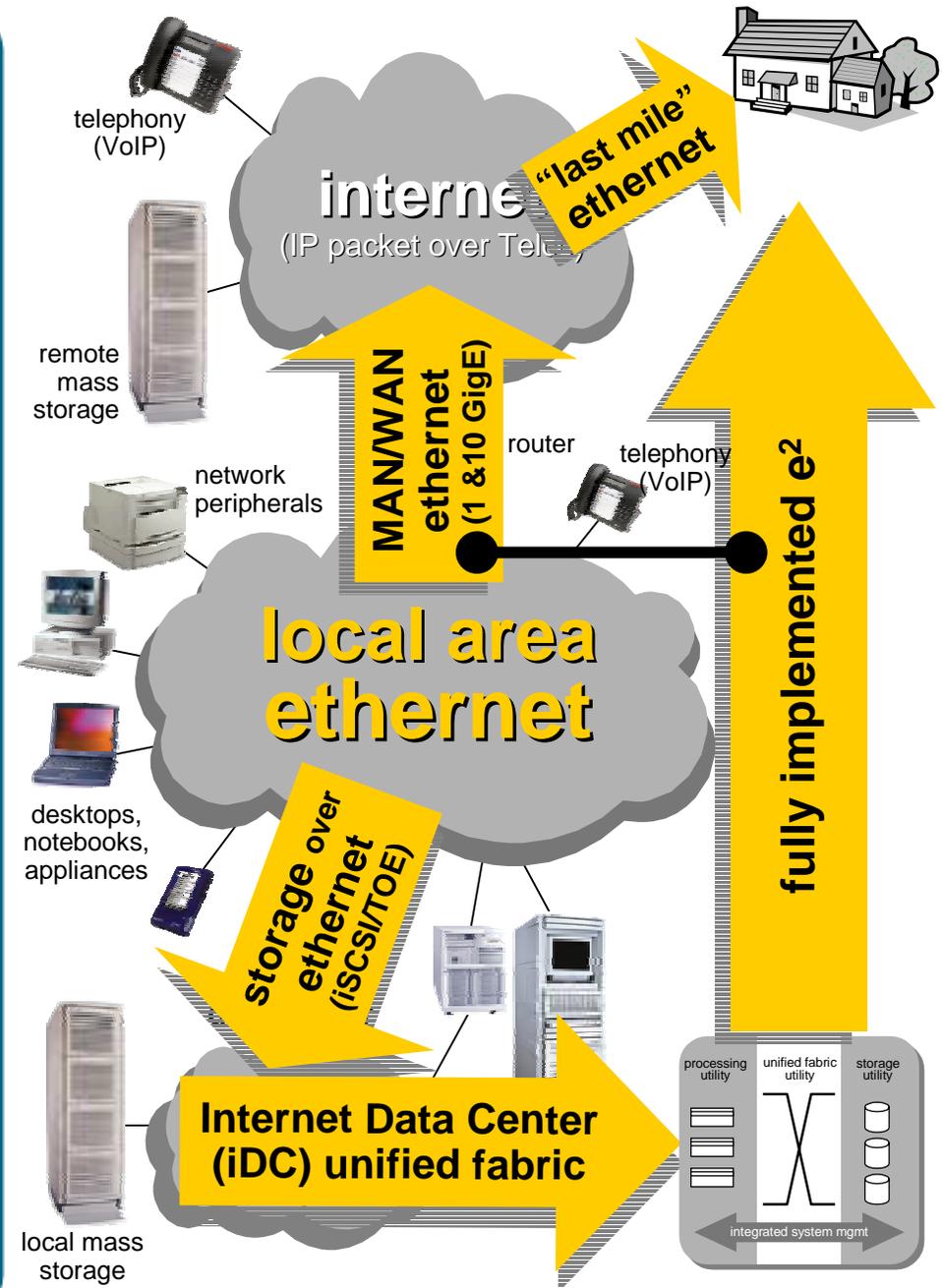
multiple instantiations

iDC "virtual wiring" system



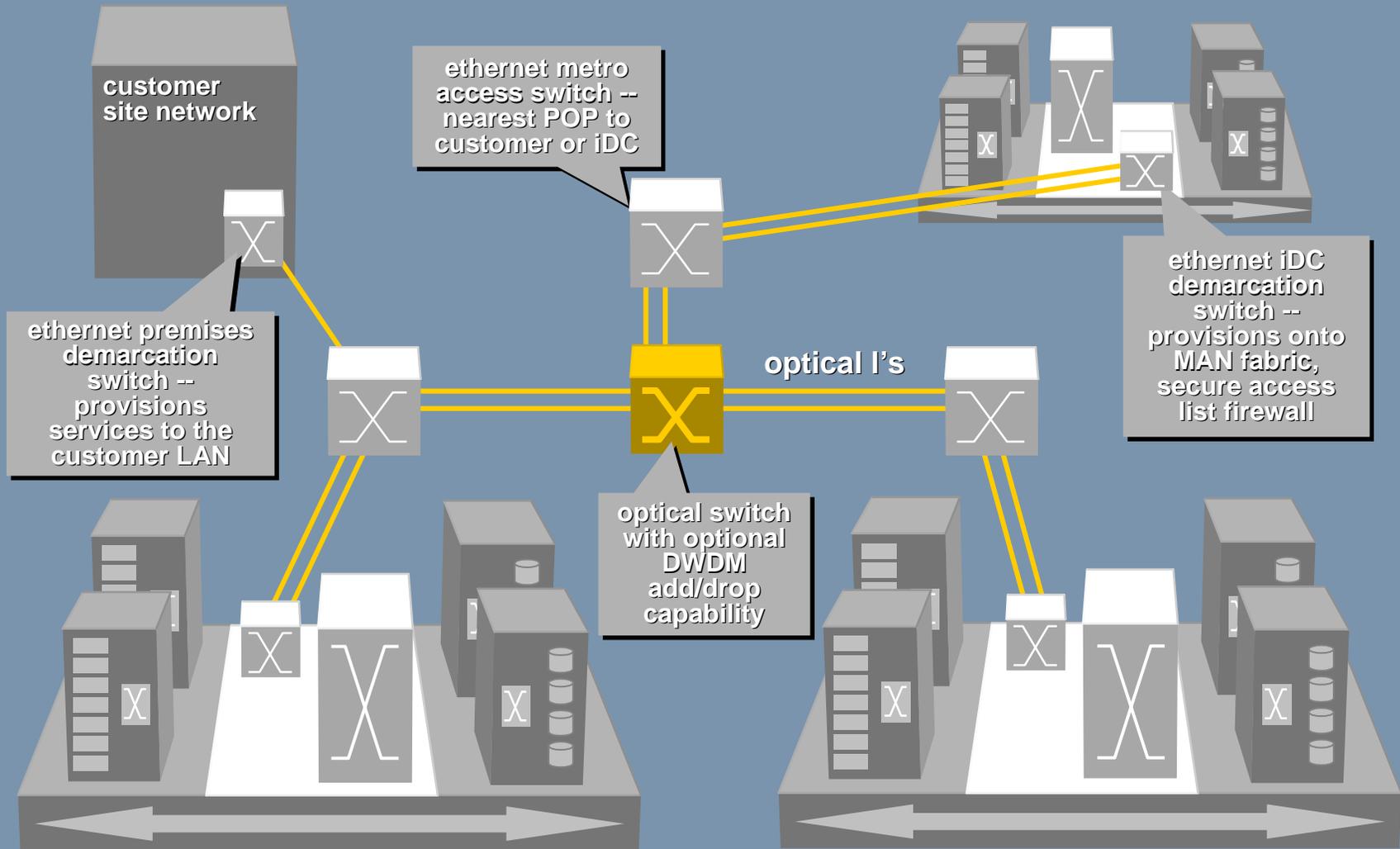
e² ethernet everywhere

the new internet data centers or iDCs will take advantage of the new “e-MANs” and “e-WANs” to deliver high performance services to business ...



optical iDC

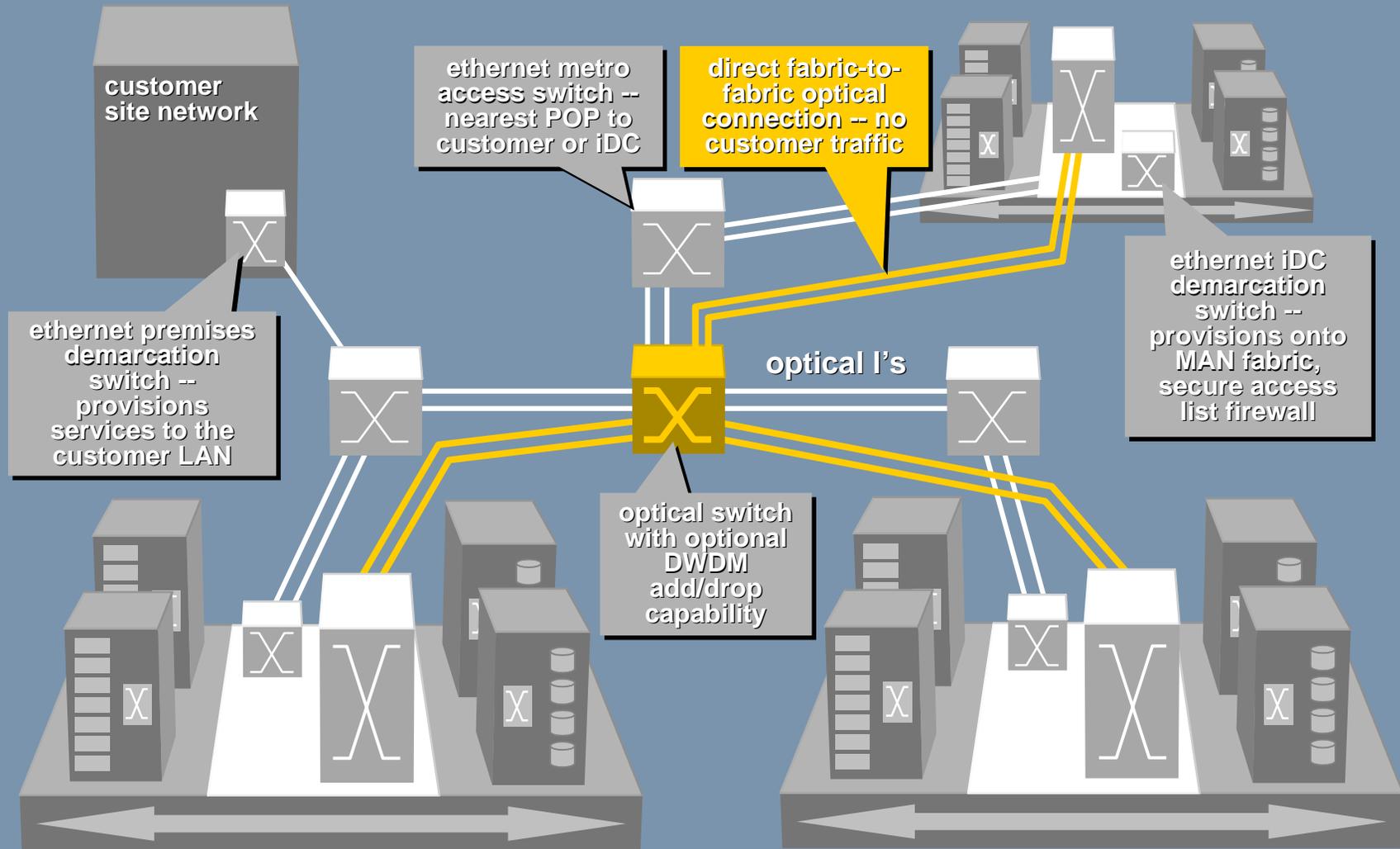
public optical ethernet MAN (e-MAN) fabric-to-fabric



the unified fabric extended seamlessly to enterprise customers

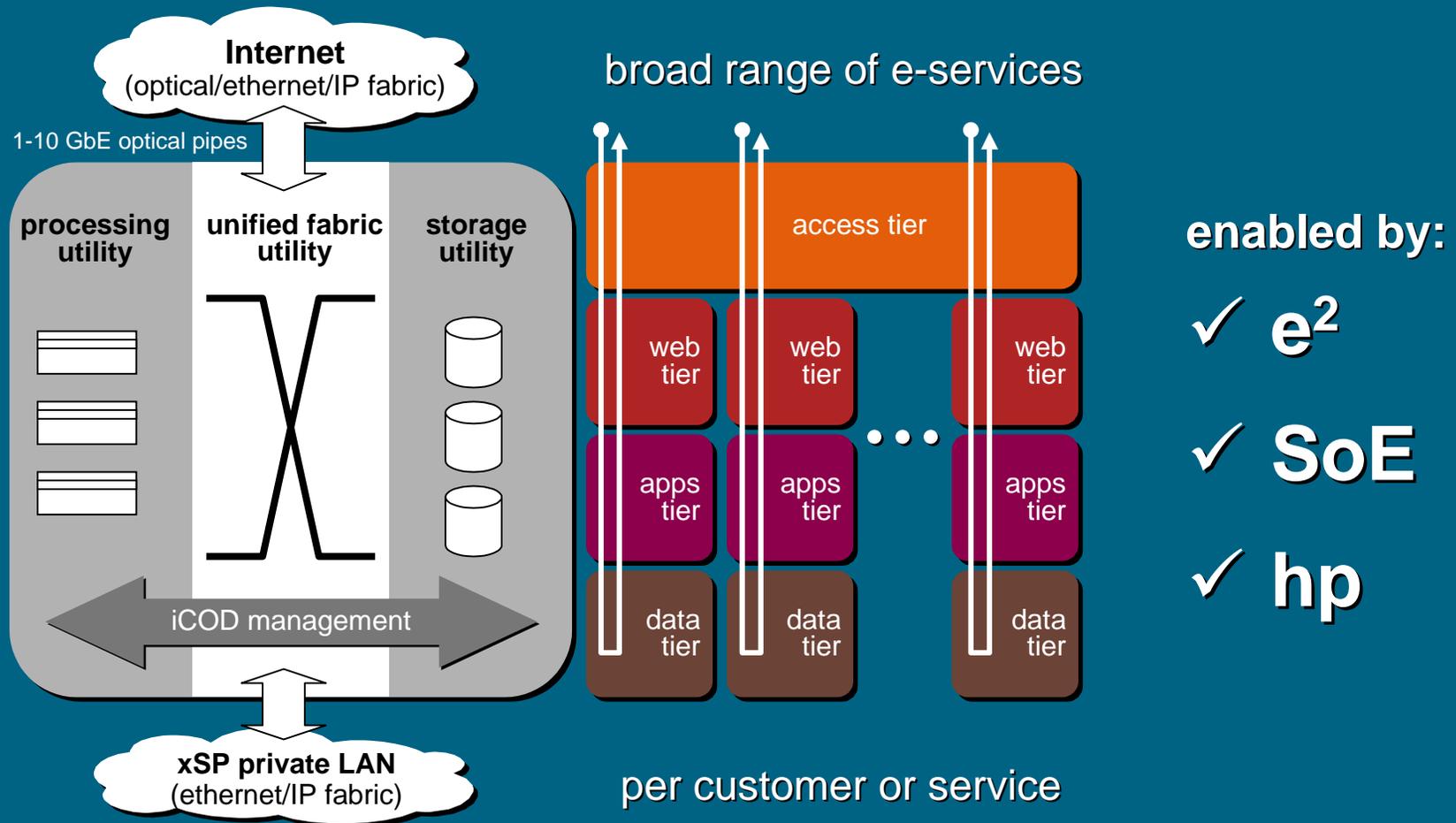
optical iDC

private direct optical ethernet fabric-to-fabric



the unified fabric extended seamlessly to multiple data centers

hp's new age internet data center



enabled by:

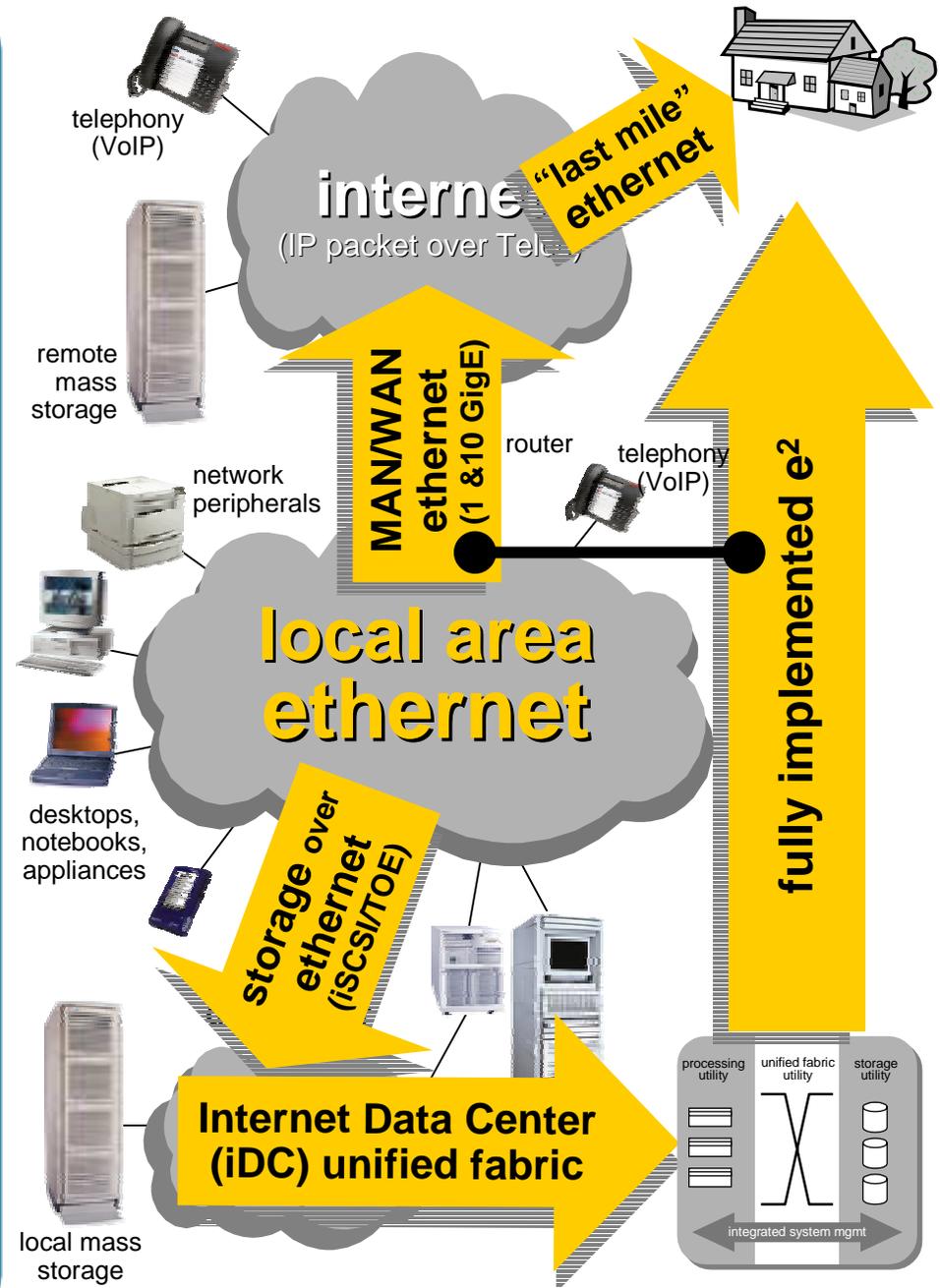
✓ e²

✓ SoE

✓ hp

e² ethernet everywhere

converging
computing,
storage, voice,
video and the
Internet into a
seamless
interoperable
switch fabric
... ethernet





i n v e n t

vision
commitment
servers
storage
networks
management
consulting



i n v e n t